

2017 QUARTERLY SALES - PRO FORMA FIGURES

<i>(in euro millions)</i>	DEC YTD 2017 ⁽²⁾	DEC YTD 2016	Actual Variation	Comparable Variation ⁽¹⁾	H2 2017 ⁽²⁾	H2 2016	Actual Variation	Comparable Variation ⁽¹⁾	H1 2017 ⁽²⁾	H1 2016	Actual Variation	Comparable Variation ⁽¹⁾
Gucci	6,211.2	4,378.3	+41.9%	+44.6%	3,378.7	2,430.8	+39.0%	+45.7%	2,832.5	1,947.5	+45.4%	+43.4%
Yves Saint Laurent	1,501.4	1,220.2	+23.0%	+25.3%	790.6	672.3	+17.6%	+22.6%	710.8	547.9	+29.7%	+28.5%
Bottega Veneta	1,176.3	1,173.4	+0.2%	+2.4%	585.9	602.2	-2.7%	+2.8%	590.4	571.2	+3.4%	+2.0%
Other brands	1,631.8	1,429.1	+14.2%	+16.0%	868.1	744.5	+16.6%	+20.9%	763.7	684.6	+11.6%	+10.8%
Luxury Houses total	10,520.7	8,201.0	+28.3%	+30.7%	5,623.3	4,449.8	+26.4%	+32.2%	4,897.4	3,751.2	+30.6%	+29.0%
Corporate and others	302.6	31.8	n.a	n.a	122.8	13.6	n.a	n.a	179.8	18.2	n.a	n.a
KERING - Continuing activities	10,823.3	8,232.8	+31.5%	+34.0%	5,746.1	4,463.4	+28.7%	+34.7%	5,077.2	3,769.4	+34.7%	+33.1%
Puma	4,151.7	3,642.2	+14.0%	+15.8%	2,170.7	1,955.8	+11.0%	+16.0%	1,981.0	1,686.4	+17.5%	+15.7%
Other activities	505.3	509.9	-0.9%	+0.8%	266.0	272.7	-2.5%	+1.5%	239.3	237.2	+0.9%	-0.1%

<i>(in euro millions)</i>	Q4 2017 ⁽²⁾	Q4 2016	Actual Variation	Comparable Variation ⁽¹⁾	Q3 2017 ⁽²⁾	Q3 2016	Actual Variation	Comparable Variation ⁽¹⁾	Q2 2017 ⁽²⁾	Q2 2016	Actual Variation	Comparable Variation ⁽¹⁾	Q1 2017 ⁽²⁾	Q1 2016	Actual Variation	Comparable Variation ⁽¹⁾
Gucci	1,824.9	1,342.5	+35.9%	+42.6%	1,553.8	1,088.3	+42.8%	+49.4%	1,478.5	1,053.3	+40.4%	+39.3%	1,354.0	894.2	+51.4%	+48.3%
Yves Saint Laurent	406.9	346.2	+17.5%	+22.9%	383.7	326.1	+17.7%	+22.2%	346.4	278.7	+24.3%	+23.7%	364.4	269.2	+35.4%	+33.4%
Bottega Veneta	305.2	308.4	-1.0%	+4.7%	280.7	293.8	-4.5%	+0.9%	310.0	303.3	+2.2%	+1.7%	280.4	267.9	+4.7%	+2.3%
Other brands	475.0	404.0	+17.6%	+21.9%	393.1	340.5	+15.4%	+19.7%	410.0	371.0	+10.5%	+10.3%	353.7	313.6	+12.8%	+11.4%
Luxury Houses total	3,012.0	2,401.1	+25.4%	+31.4%	2,611.3	2,048.7	+27.5%	+33.2%	2,544.9	2,006.3	+26.8%	+26.1%	2,352.5	1,744.9	+34.8%	+32.3%
Corporate and others	66.5	8.2	n.a	n.a	56.3	5.4	n.a	n.a	86.9	11.2	n.a	n.a	92.9	7.0	n.a	n.a
KERING - Continuing activities	3,078.5	2,409.3	+27.8%	+33.9%	2,667.6	2,054.1	+29.9%	+35.7%	2,631.8	2,017.5	+30.4%	+29.7%	2,445.4	1,751.9	+39.6%	+37.0%
Puma	1,045.0	961.7	+8.7%	+14.6%	1,125.7	994.1	+13.2%	+17.3%	972.1	830.5	+17.0%	+16.2%	1,008.9	855.9	+17.9%	+15.3%
Other activities	133.9	136.3	-1.8%	+3.2%	132.1	136.4	-3.2%	-0.1%	119.5	121.1	-1.3%	-1.7%	119.8	116.1	+3.2%	+1.6%

⁽¹⁾ Comparable scope and exchange rates

⁽²⁾ Figures have been restated of Puma, Stella McCartney and Volcom (IFRS 5)