KERING ESG PRESENTATION SEPTEMBER 2023

#### SUMMARY



# **1. GROUP PRESENTATION & STRATEGY**

# 2. GOVERNANCE

#### 3. SUSTAINABILITY

4. PEOPLE



# SUMMARY



# **1. GROUP PRESENTATION & STRATEGY**

#### 2. GOVERNANCE

**3. SUSTAINABILITY** 

4. PEOPLE

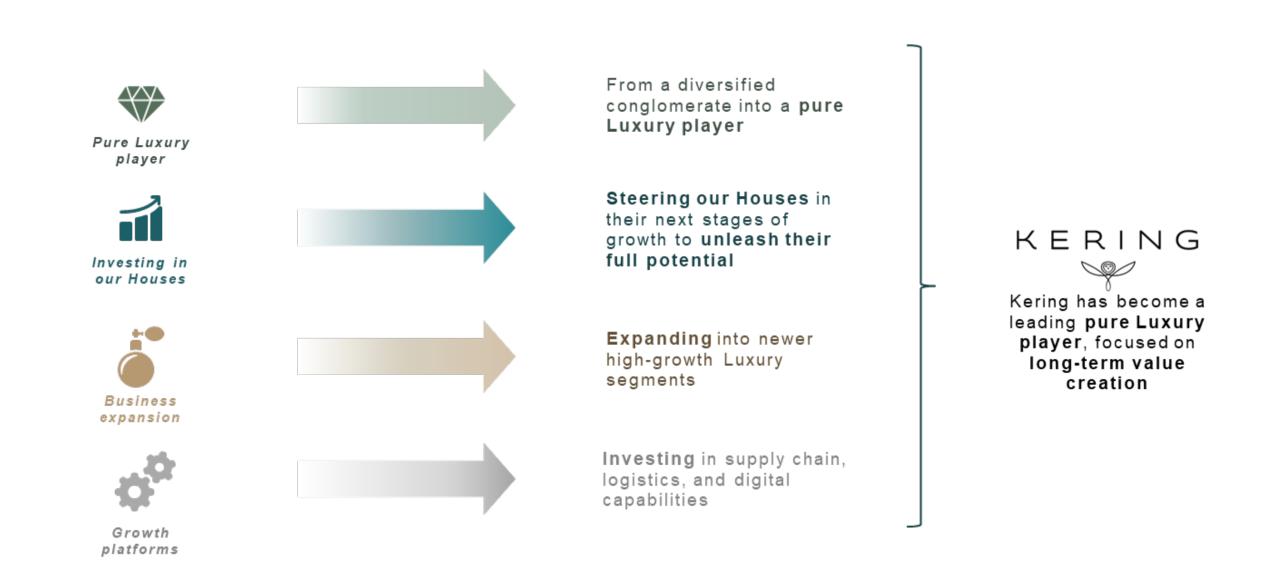


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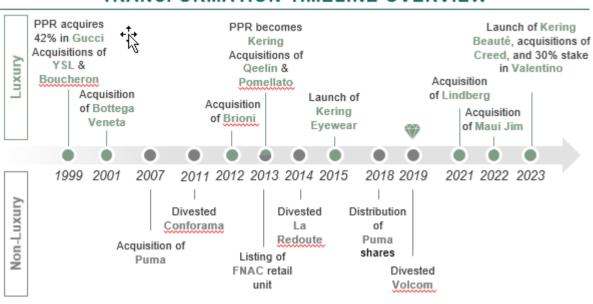
Our ambition: to be the world's most influential Luxury group in terms of creativity, sustainability and long-term financial performance



#### A TRANSFORMATION JOURNEY INTO A LEADING PURE LUXURY PLAYER



#### KERING HAS BECOME A PURE LUXURY PLAYER



#### TRANSFORMATION TIMELINE OVERVIEW CRE

#### CREATING AND SHARING VALUE FOR THE LONG TERM

- Over the past years, Kering has transformed from a diversified conglomerate into a pure Luxury player, with a well-balanced geographical exposure, which has translated into superior growth and margin expansion
- Market Capitalization tripled in 10 years: from €17.8bn in YE12 to €59.0bn in YE22
- Kering Dividend Per Share (DPS) has increased by a 16% CAGR since 2013
- Shareholder return: (i) a sustainable dividend growth and stable payout ratio of c. 50% of net income\* and available cash flow, as well as (ii) incremental share repurchase programs

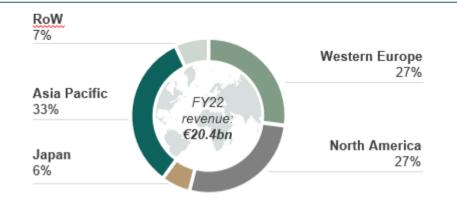
\* Group share, excluding non-recurring items

W Kering has become a pure Luxury player

#### REVENUE BREAKDOWN AND MARGIN EXPANSION



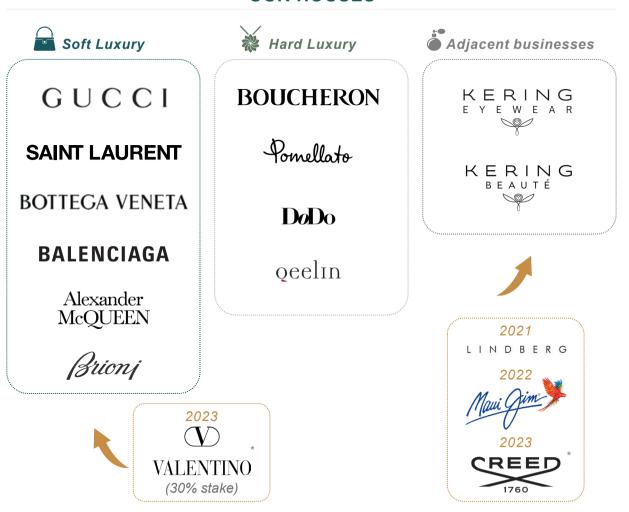
#### A WELL-BALANCED GEOGRAPHICAL EXPOSURE



#### **2022 KEY FIGURES**

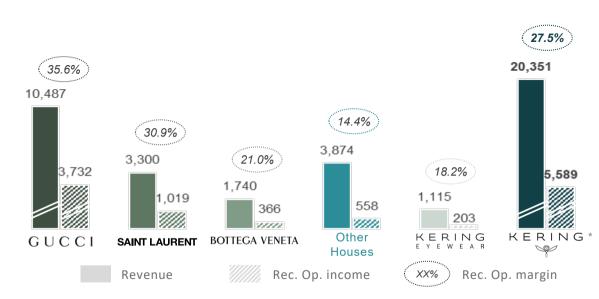


#### A COMPLEMENTARY ENSEMBLE OF ICONIC LUXURY HOUSES



#### OUR HOUSES

**DIFFERENT SCALES AND MATURITY** (FY22 Revenue and Recurring Operating income in €m)



\* Kering Group includes corporate costs and eliminations.

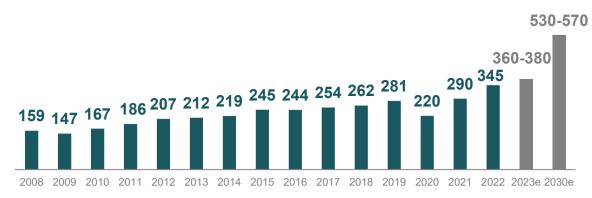
- Kering operates a complementary ensemble of iconic Luxury Houses and has recently expanded in newer high-growth segments: Eyewear and Beauté
- Kering focuses on nurturing its Houses, fostering organic growth, but is also looking to seize opportunities as part of its disciplined M&A strategy

#### **Recent acquisitions**

\* Transaction subject to clearance by the relevant competition authorities

#### LUXURY INDUSTRY HAS RADICALLY CHANGED OVER THE PAST DECADE AND WILL CONTINUE TO DO SO

#### PERSONAL LUXURY GOODS MARKET



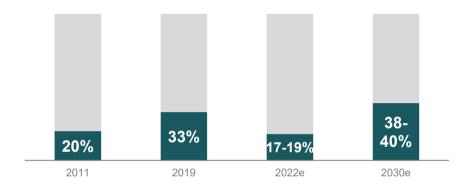
CAGR 2008-2019: +5% 2021-2022: +12% at constant exch. rates CAGR 2022e-2030e: 5/7%

Share of Chinese spending

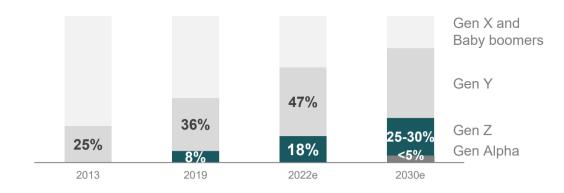
Source: Bain/Altagamma, June 2023

ln €bn

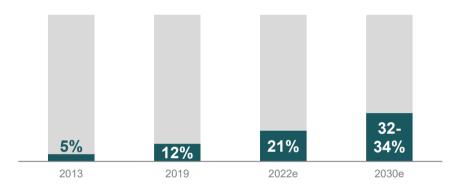
Source: Bain/Altagamma, January 2023



**Share by generation** Source: Bain/Altagamma, January 2023



**Share of Online channel** Source: Bain/Altagamma, January 2023

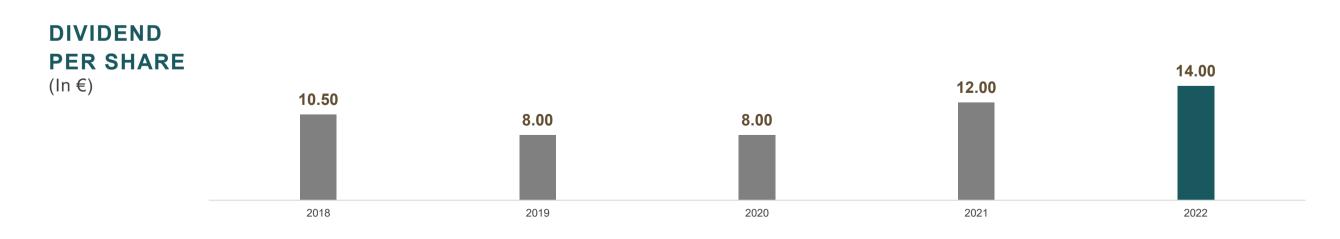


#### WE SHARE THE VALUE WE CREATE

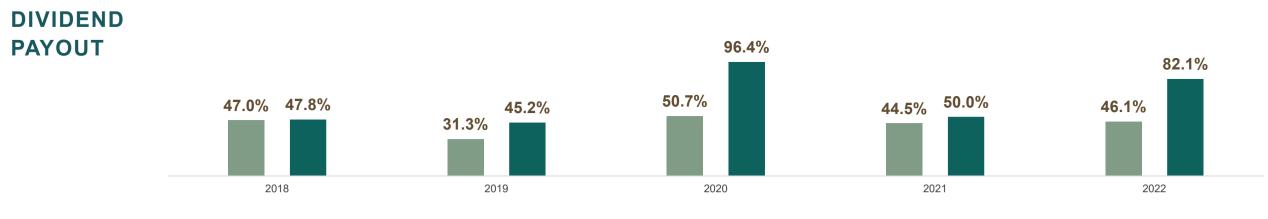


- (2) in accordance with the IAS 12 norm
- (3) including €2 millions from the Kering Foundation
- (4) of which €1,483M to Kering SA Shareholders

#### **DIVIDEND UP 17%**



€4.50 per share interim dividend paid on January 18, 2023
 €9.50 per share balance paid on May 4, 2023



■ in % of recurring net income, Group share

■ in % of available cash flow

# SUMMARY



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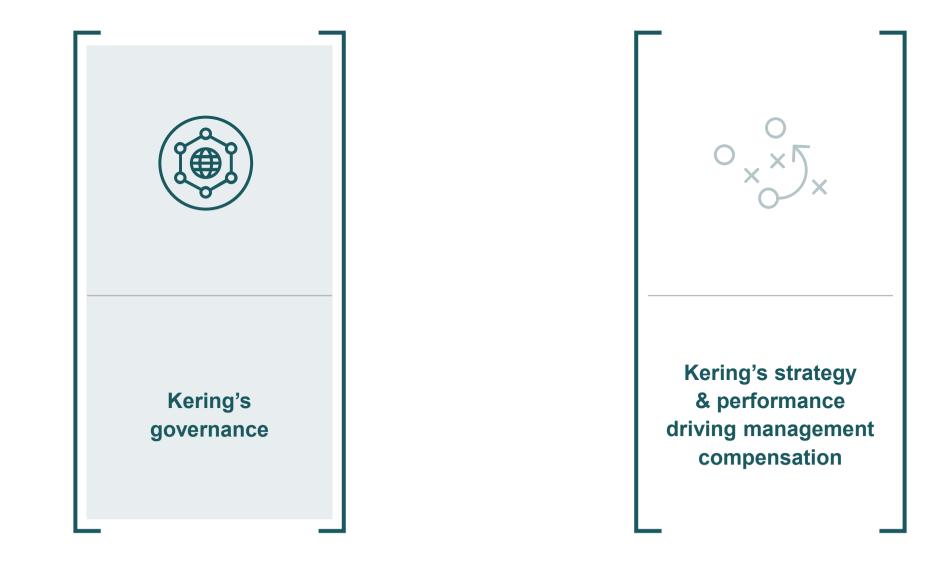
# 2. GOVERNANCE

**3. SUSTAINABILITY** 

4. PEOPLE

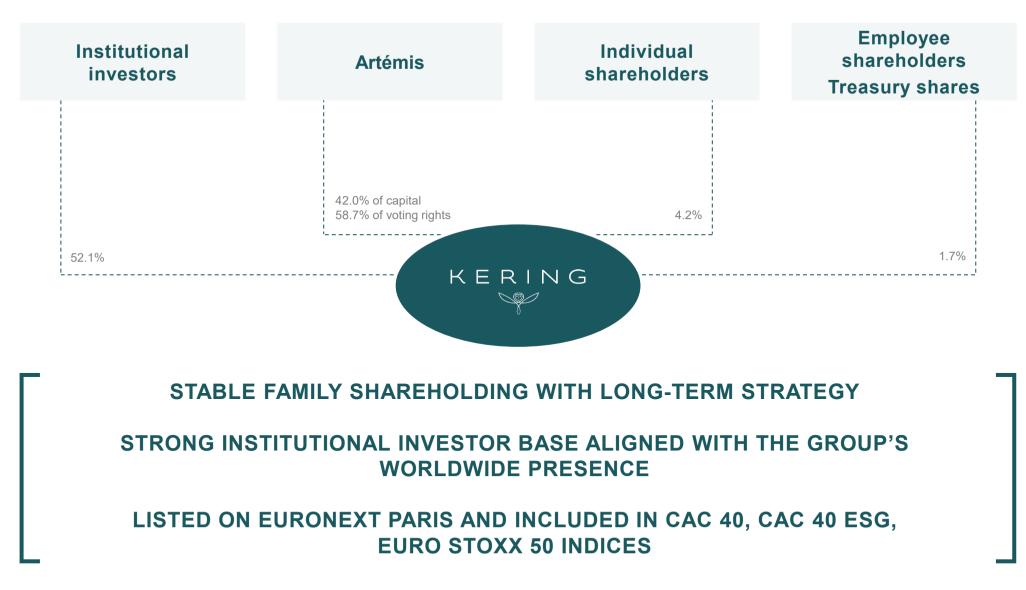


#### GOVERNANCE



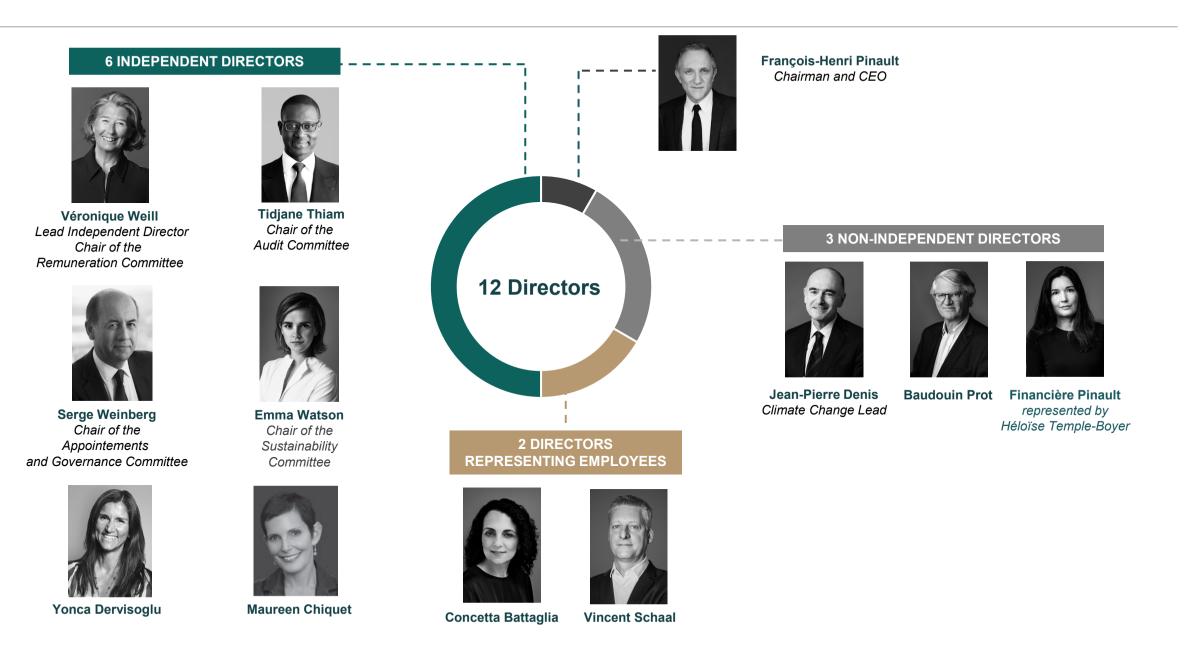
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#### A GROUP DEFINED BY ENTREPRENEURIAL SPIRIT



% of share capital held as of Dec. 31, 2022 (source: shareholders' identification)

# MEMBERSHIP OF THE BOARD OF DIRECTORS AS OF OCTOBER 3, 2023

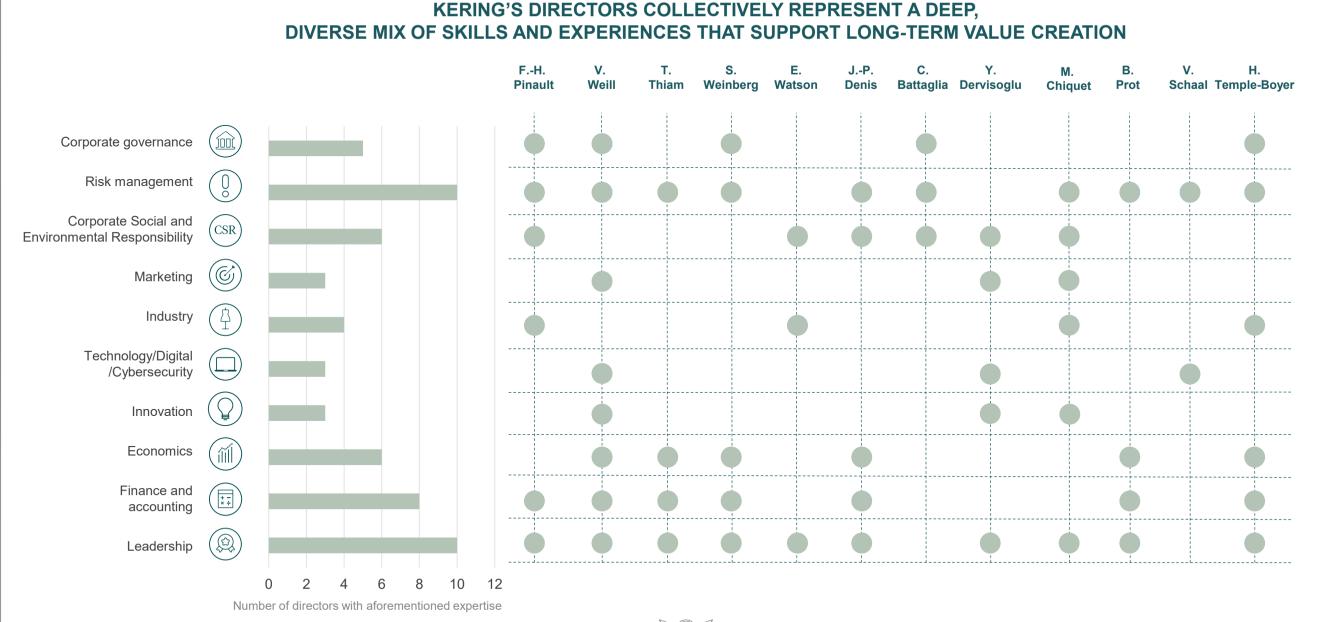


# **KEY FIGURES RELATED TO THE BOARD OF DIRECTORS**

		2010	2015	2021	As of October 3, 2023
	TOTAL NUMBER OF DIRECTORS	14	10	13	12
$\otimes$	<b>INDEPENDENCE</b> <sup>(1)</sup>	57%	40%	55%	60%
	PROPORTION OF WOMEN <sup>(1)</sup>	28%	30%	55%	50%
ୢୄୄ୶ୄ	AVERAGE AGE	55	57	54	57
	NATIONALITIES REPRESENTED	4	3	5	6

(1) In accordance with the provisions of the AFEP-MEDEF Code, the Directors representing employees are not included in the calculation.

# DEPTH AND BREADTH OF DIRECTOR SKILLS AS OF OCTOBER 3, 2023



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#### **BOARD GOVERNANCE BEST PRACTICES**

**Compliance with** recommendations of the AFEP-MEDEF Code



Independence of the Board (60%\*) and its Committees (62%\* average)

R **Climate Change Lead** 



Parity and diversity of culture and experiences



Lead Independent Director



Special training of the Board on CSR and climate issues



Strong expertise and support of Board's Committees

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Annual assessment of the Board's composition and functioning

\* In accordance with the AFEP-MEDEF Code, the Directors representing employees are not included in the calculation.

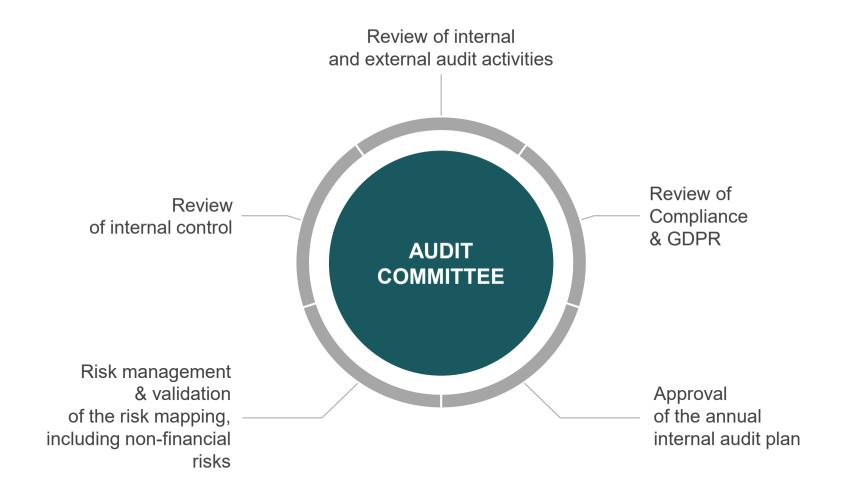
#### **BOARD COMMITTEES AS OF OCTOBER 3, 2023**



\* In accordance with the AFEP-MEDEF Code, the Directors representing employees are not included in the calculation.

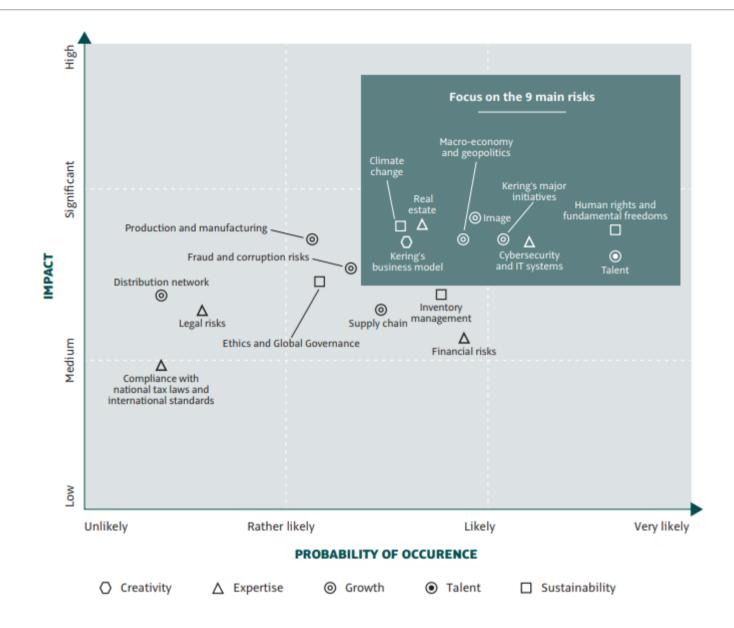
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#### **BOARD GOVERNANCE – RISK OVERSIGHT**



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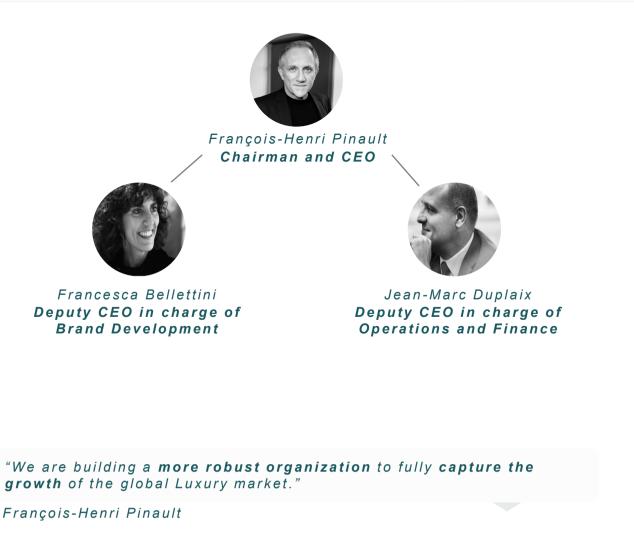
#### **RISK MAPPING**





#### STRENGTHENING GOVERNANCE AND OPERATIONS

#### **A NEW ORGANIZATION**



- In July 2023, Kering announced top appointments aimed at reinforcing stewardship of its Houses, further elevating operational expertise at Group level, and strengthening its organization:
  - Francesca Bellettini, in addition to her role of President and CEO of Saint Laurent, will be responsible for steering the Group Houses in their next stages of growth
  - Jean-Marc Duplaix will head all Group corporate functions and be responsible for enhancing efficiency and accountability
- In addition, **Jean-François Palus** appointed President and CEO of Gucci for a transitional period
- Also, Armelle Poulou appointed Group CFO, reporting to Jean-Marc Duplaix

#### A SEASONED AND DIVERSE MANAGEMENT TEAM



François-Henri Pinault Chairman and Chief Executive Officer since 2005

He joined the group in 1987 and held several senior positions before becoming Chairman and CEO of Kering in 2005. At this position, he gradually transformed Kering into a leading global Luxury group.



Grégory Boutté Chief Client and Digital Officer since 2017 He joined Kering in 2017 after a career in consumer goods sector and new technologies industry.



Francesca Bellettini Deputy CEO, Brand Development since 2023, President and Chief Executive Officer, Yves Saint Laurent since 2013 She joined Kering in 2003 and held senior positions within Gucci and Bottega Veneta Houses.



Jean-Marc Duplaix Deputy CEO, Operations and Finance since 2023 After 10 years within Arthur Anderson as auditor and financial consultant for CAC 40 companies, he acted as Deputy CFO of Groupe M6 from 2005 to 2012 and CFO of Kering from 2012 to 2023



Valérie Duport Chief Communications & Image Officer since 2016 She joined Kering in 2016 after more than 25-years within Chanel, helding several senior positions.



Béatrice Lazat Chief People Officer since 2016 She joined Kering in 2016 after more than 20-years within L'Oréal group, helding several senior positions.



Marie-Claire Daveu Chief Sustainability and Institutional Affairs Officer since 2012 She joined Kering in 2012 after handling various roles in politics for c, 10 years.



Jean-François Palus President and Chief Executive Officer, Gucci since 2023

He started his career at Arthur Anderson before joining the Group in 1991 as Deputy CFO for the timber division. After overseeing Kering's M&A operations, he became Group CFO in 2005 and was appointed Deputy CEO in 2008 until 2023.



Raffaella Cornaggia Chief Executive Officer, Kering Beauté since 2023

She joined Kering Beauté with the mission of developing the Beauty segment for the Bottega Veneta, Balenciaga, Alexander McQueen, Pomellato and Qeelin brands.



 Bartolomeo Rongone

 Chief
 Executive
 Officer,

 Bottega
 Veneta since 2019

 He joined Kering in 2012 as Chief
 Operating
 Officer of
 Yves
 Saint

 Laurent.
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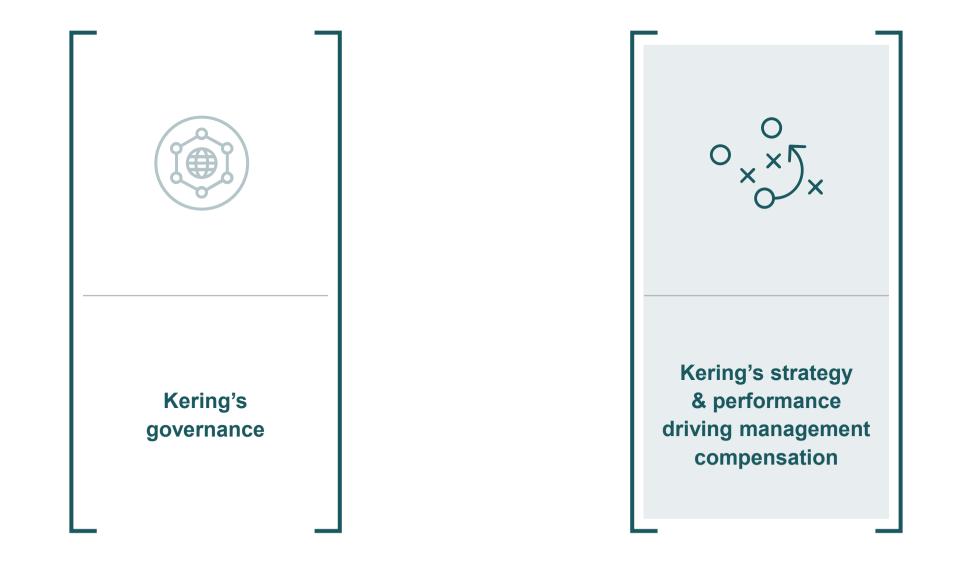


Roberto Vedovotto President and Chief Executive Officer, Kering Eyewear since 2014 He joined Kering in 2014 to create and manage Kering Eyewear after more than 10 years as CEO of Safilo.



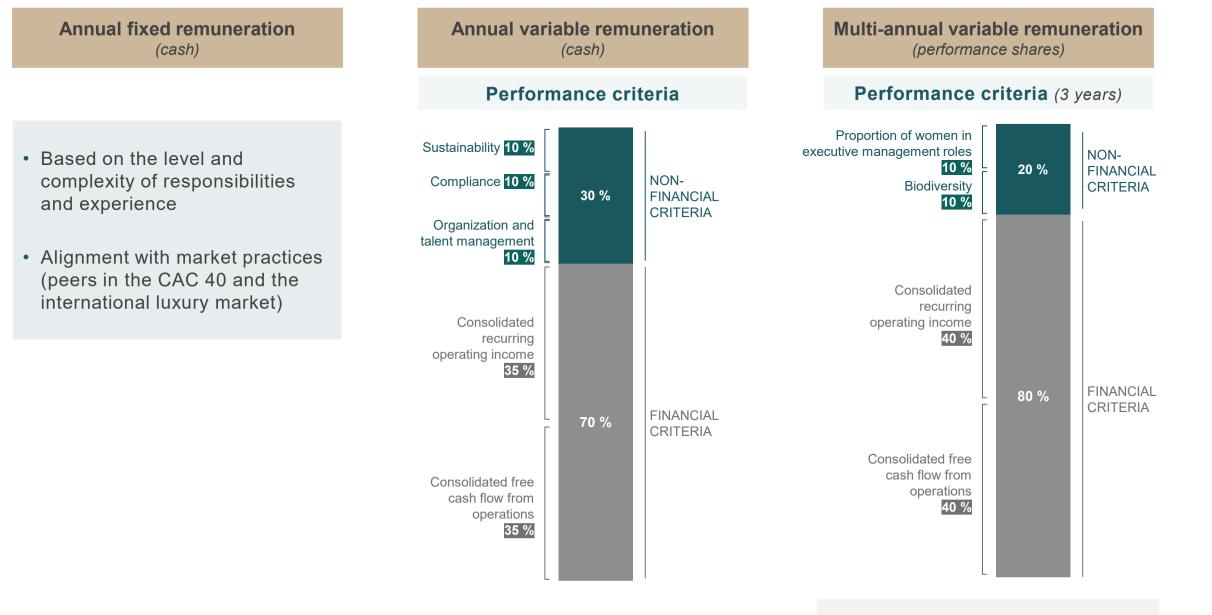
Cédric Charbit President and Chief Executive Officer, Balenciaga since 2016 He joined Kering in 2012 as Product Strategy Director of Yves Saint Laurent.

### GOVERNANCE



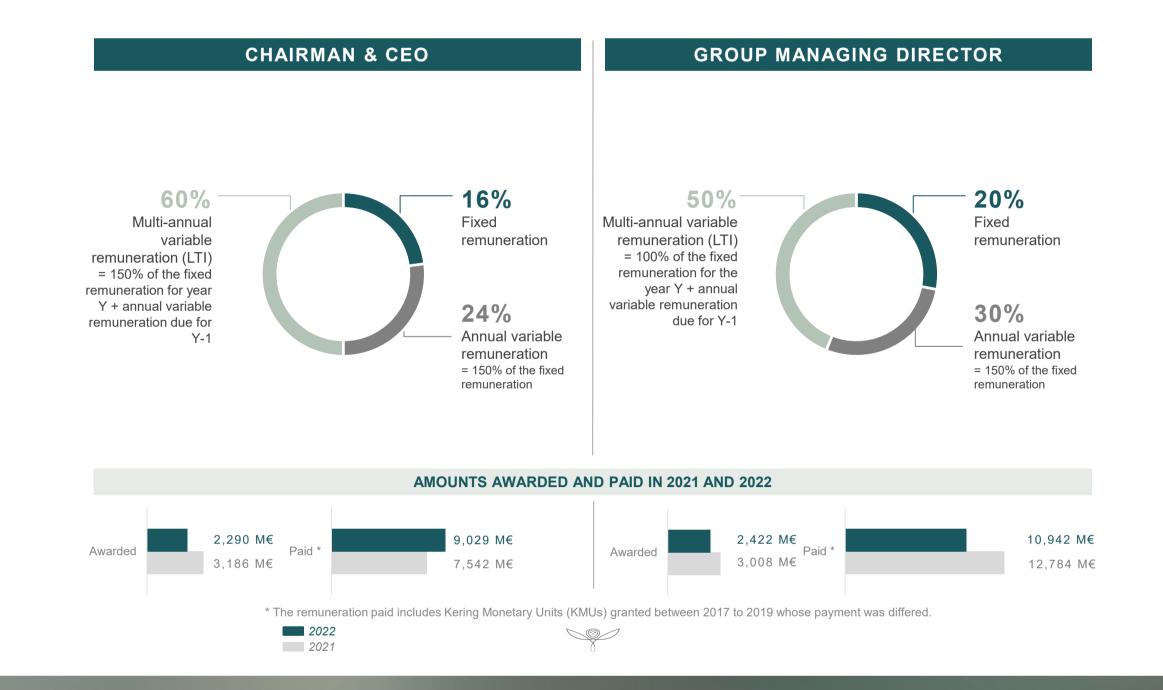
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#### **COMPONENTS OF EXECUTIVE CORPORATE OFFICERS' REMUNERATION**



Kering share performance: +/- 50 % impact

#### REMUNERATION STRUCTURE FOR 2023 FOR EXECUTIVE CORPORATE OFFICERS *EX-POST* VOTE



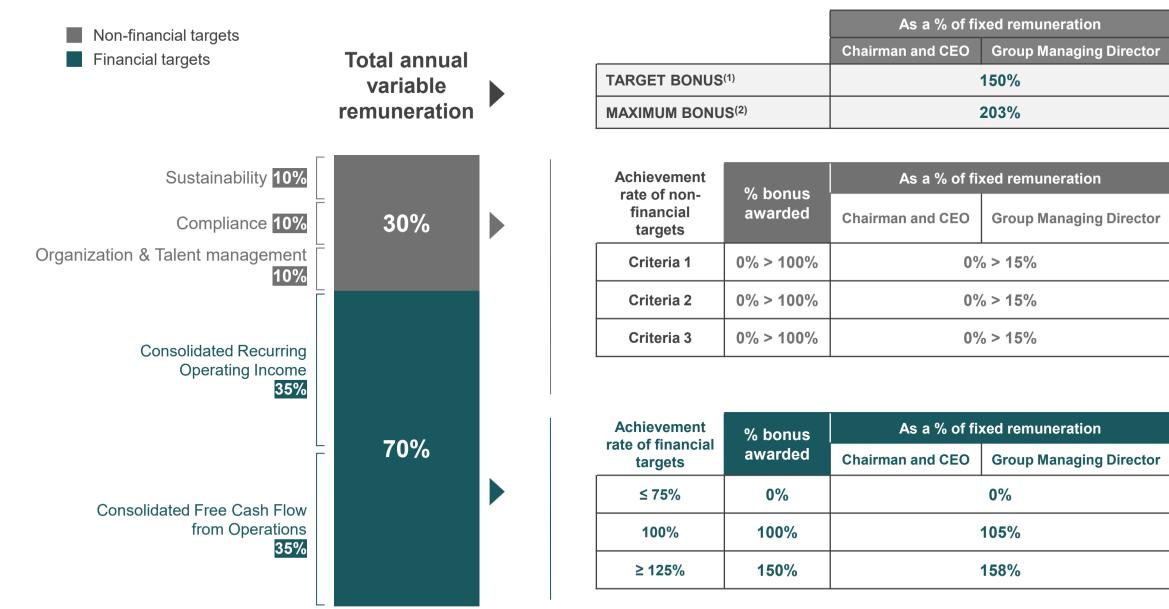
#### **REMUNERATION STRUCTURE FOR 2023 FOR EXECUTIVE CORPORATE OFFICERS**

#### MIRRORING KERING'S OBJECTIVES

	CHAIRMAN & CEO		GROUP MANAGING DIRECTOR	
	Voted at the 2022 AGM	Voted at the 2023 AGM	Voted at the 2022 AGM	Voted at the 2023 AGM
FIXED REMUNERATION	€1,200,000	€1,200,000	€1,200,000	€1,200,000
ANNUAL VARIABLE REMUNERATION	<ul> <li>150% of fixed remuneration when targets are met</li> <li>Capped at 203% of fixed remuneration when targets are exceeded (achievement of financial targets ≥ 125% and of non-financial targets ≥ 100%)</li> </ul>	<ul> <li>150% of fixed remuneration when targets are met</li> <li>Capped at 203% of fixed remuneration when targets are exceeded (achievement of financial targets ≥ 125% and of non-financial targets ≥ 100%)</li> </ul>	<ul> <li>150% of fixed remuneration when targets are met</li> <li>Capped at 203% of fixed remuneration when targets are exceeded (achievement of financial targets ≥ 125% and of non-financial targets ≥ 100%)</li> </ul>	<ul> <li>150% of fixed remuneration when targets are met</li> <li>Capped at 203% of fixed remuneration when targets are exceeded (achievement of financial targets ≥ 125% and of non-financial targets ≥ 100%)</li> </ul>
MULTI-ANNUAL VARIABLE REMUNERATION (LTI)	<ul> <li>Performance shares</li> <li>150% of fixed remuneration for year Y + annual variable remuneration due for Y-1</li> <li>Performance conditions: financial &amp; non-financial criteria</li> </ul>	<ul> <li>Performance shares</li> <li>150% of fixed remuneration for year Y + annual variable remuneration due for Y-1</li> <li>Performance conditions: financial &amp; non-financial criteria</li> <li>See following slides for further details</li> </ul>	<ul> <li>Performance shares</li> <li>100% of: fixed remuneration for year Y + annual variable remuneration due for Y-1</li> <li>Performance conditions: financial &amp; non-financial criteria</li> </ul>	<ul> <li>Performance shares</li> <li>100% of fixed remuneration for year Y + annual variable remuneration due for Y-1</li> <li>Performance conditions: financial &amp; non-financial criteria</li> <li>See following slides for further details</li> </ul>
BENEFITS IN KIND	International health insurance and a company car with a driver	International health insurance and a company car with a driver	International health insurance, life and disability insurance and a company car with a driver	International health insurance, life and disability insurance and a company car with a driver

## 2023 ANNUAL VARIABLE REMUNERATION

#### PERFORMANCE CONDITIONS AND OVERALL ACHIEVEMENT PROCESS

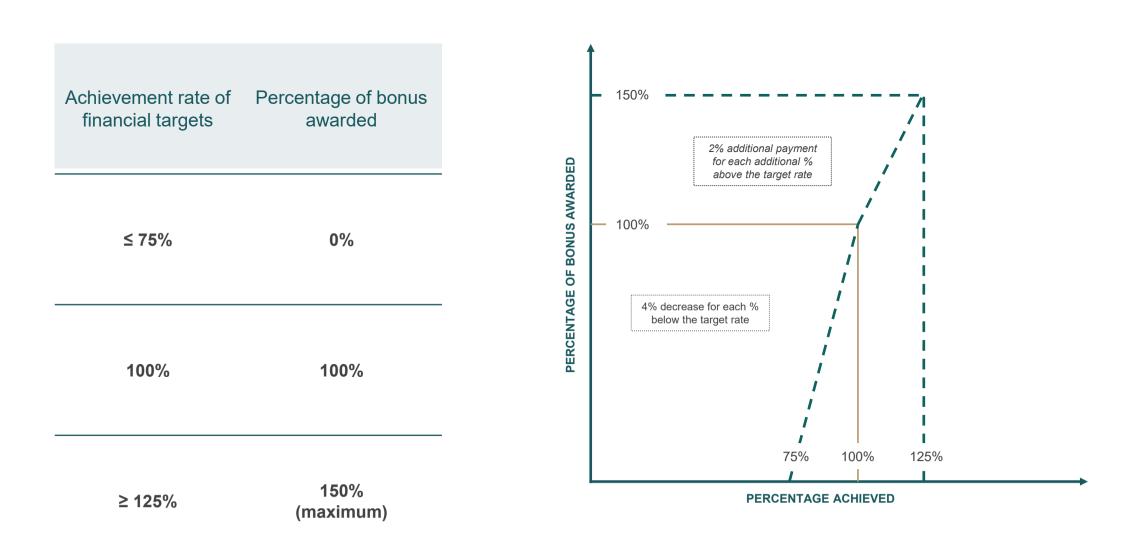




(1) 100% of financial and non-financial targets achieved.
(2) At least 125% of financial targets achieved and all non-financial targets achieved.

#### 2023 ANNUAL VARIABLE REMUNERATION

FINANCIAL TARGETS' ACHIEVEMENT PROCESS



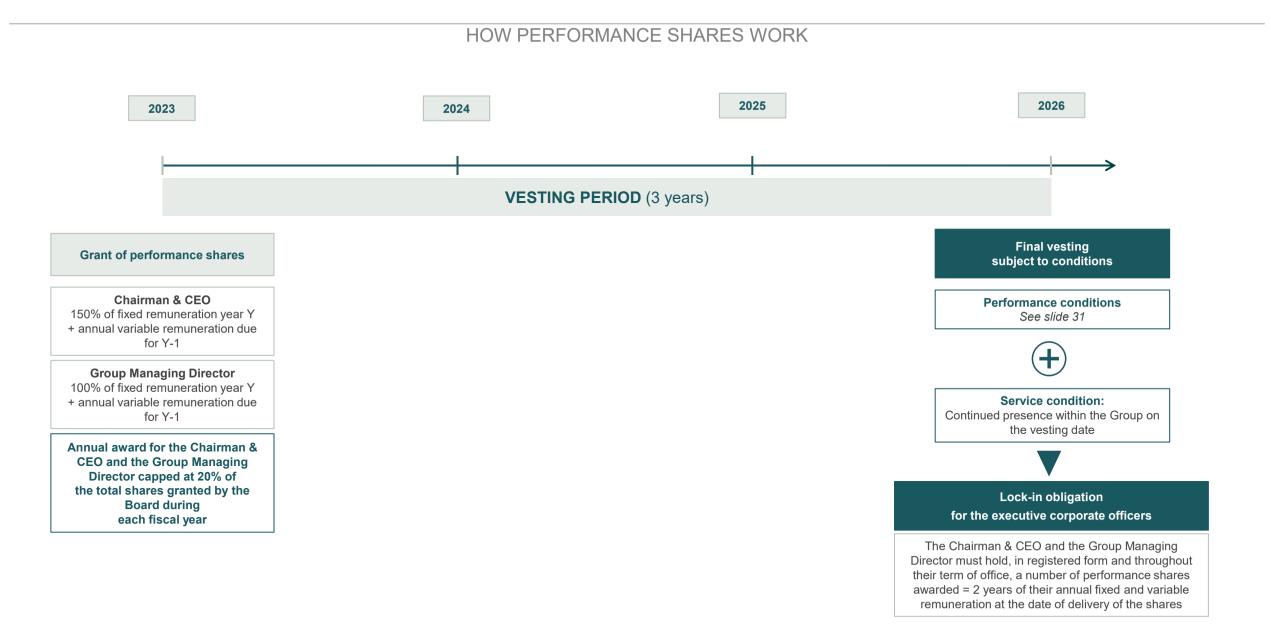
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## 2023 ANNUAL VARIABLE REMUNERATION

## NON-FINANCIAL TARGETS SET FOR 2023 (QUALITATIVE)

	Chairman & CEO / Group Managing Director
SUSTAINABILITY 10%	<ul> <li>Establish in 2023 a quantified medium-term commitment to reduce in absolute terms the carbon footprint of the Group's supply chain (Scope 3 of the GHG Protocol)</li> <li>Raise a total of €180 million in funding for the Climate Fund for Nature by year-end 2023</li> <li>Achieve a high level of employee engagement on sustainability issues and train at least 90% of Kering's corporate department employees at the Kering Sustainability Academy</li> </ul>
COMPLIANCE 10%	<ul> <li>Strengthen the implementation of the Group compliance program within the recently acquired eyewear companies Lindberg and Maui Jim, and ensure their integration into the Group corruption risk map</li> <li>Push ahead with efforts to embed the compliance culture within the Group by issuing messages and reminders about compliance issues (i) during strategy meetings, and (ii) for all employees worldwide</li> <li>Increase awareness of human rights by adding a section about this issue to the <i>Ethics &amp; Compliance</i> e-training and ensure at least 90% of the Group's employees complete this module</li> </ul>
ORGANIZATION & TALENT MANAGEMENT 10%	<ul> <li>Increase the number of women on the Group's Executive Committee by 25% in 2023</li> <li>Arrange training in inclusive leadership during 2023 for 100% of the central management committees</li> <li>Increase by 10% in 2023 the number of Group employees who attend training to learn new skills</li> <li>Introduce certification in 2023 for the wage parity monitoring process within the Group</li> <li>Guarantee the introduction during 2023 of a process to protect the Houses' intangible assets and reputation by: <ul> <li>Establishing internal control mechanisms for the various marketing events</li> <li>Promoting a culture that nurtures both independent judgment and collective discussion</li> </ul> </li> </ul>

#### 2023 MULTI-ANNUAL VARIABLE REMUNERATION (LTI)



# 2023 MULTI-ANNUAL VARIABLE REMUNERATION (LTI)

#### PERFORMANCE CONDITIONS: DEMANDING FINANCIAL CRITERIA AND STRENGTHENED NON-FINANCIAL CRITERIA

Criterion		Relative weighting	Performance assessment method
FINANCIAL TARGETS	Consolidated recurring Operating income	40%	<ul> <li>Increase observed between the average amount over the 3-year vesting period and the amount shown for the year preceding the year of the grant</li> <li>No increase: 0 shares</li> <li>Increase &lt; 5%: 50% of the shares relating to the criterion</li> <li>Increase ≥ 5%: 100% of the shares relating to the criterion</li> </ul>
	Consolidated free cash flow from operations	40%	<ul> <li>Increase observed between the average amount over the 3-year vesting period and the amount shown for the year preceding the year of the grant</li> <li>No increase: 0 shares</li> <li>Increase &lt; 5%: 50% of the shares relating to the criterion</li> <li>Increase ≥ 5%: 100% of the shares relating to the criterion</li> </ul>
	Proportion of women in executive management roles	10%	Lift the proportion of women in <b>Top 500</b> roles to <b>50%</b> by the end of the vesting period • Representation rate of women < 42%: 0 shares • Representation rate of women ≥ 42% and < 48%: 50% of the shares relating to the criterion • Representation rate of women between ≥ 48% and < 50%: 80% of the shares relating to the criterion • Representation rate of women between ≥ 50%: 100% of the shares relating to the criterion
ESG TARGETS	Biodiversity	10%	<ul> <li>Switchover to regenerative agriculture practices by 2025 on 1 million hectares of land linked to Kering's supply chain and protection of 1 million hectares in key areas that are not part of the supply chain</li> <li>No targets met: 0 shares</li> <li>One target met: 50% of the shares relating to the criterion</li> <li>Both targets met: 100% of the shares relating to the criterion</li> </ul>
		100%	
UPWARD /DOWNWARD ADJUSTEMENT	Kering share price performance	+/-50%	The number of performance shares that ultimately vest subject to the fulfillment of the financial and non- financial performance conditions described above and the service condition is adjusted upward or downward by a maximum proportion of 50%, depending on the performance of the Kering share price relative to the performance of a reference index (8 listed companies: Burberry, Ferragamo, Hermès, LVMH, Moncler, Prada, Richemont and Swatch). → The number of shares vesting at the end of the vesting period may vary from 0% to 150% of the number of shares awarded under the plan based on the assessment of financial performance, non-financial performance and share price performance.

## **REMUNERATION FOR MEMBERS OF THE BOARD OF DIRECTORS FOR 2023**

TOTAL REMUNERATION ALLOCATED TO DIRECTORS	Unchanged vs. 2022: €1,400,000		
COMPONENTS AND STRUCTURE OF THE TOTAL REMUNERATION ALLOCATED TO DIRECTORS	<ul> <li>40% FIXED</li> <li>Minus special portions for:         <ul> <li>the remuneration of the Chairs of the Audit, Remuneration, Appointments &amp; Governance, and Sustainability Committees (€23,000 each for 2023)</li> <li>The Lead Independent Director (€50,000 for 2023)</li> <li>The Climate Change Lead (€23,000 for 2023)</li> <li>Coefficient: 1 by Board membership, increased by 0.5 per Committee</li> </ul> </li> </ul>		
OTHER INFORMATION	<ol> <li>Financière Pinault has waived all remuneration in respect of its duties as a Director or Committee member within the Group.</li> <li>Directors representing employees both have a permanent employment contract with the Company or a Kering group company.</li> <li>The special portion allocated to the Lead Independent Director for 2023 is subject to the achievement of the following objectives:         <ul> <li>promote and maintain a good relationship between the Board and its shareholders and investors;</li> <li>coordinate the assessment of the Board and its members;</li> <li>facilitate and build relationships within the Board, including by holding meetings without executive corporate officers;</li> <li>ensure the effective implementation of mechanisms to prevent and resolve potential conflicts of interest;</li> <li>report, on a quarterly basis, to the Chairman of the Board on the performance of her duties.</li> </ul> </li> </ol>		

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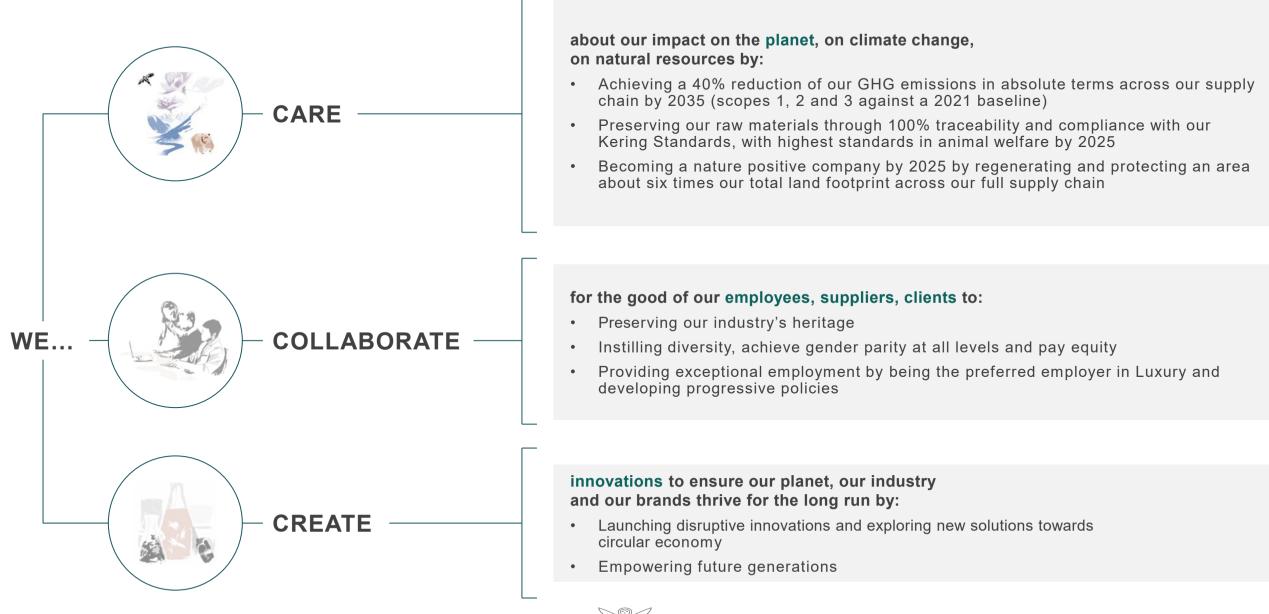
#### 2. GOVERNANCE

# 3. SUSTAINABILITY

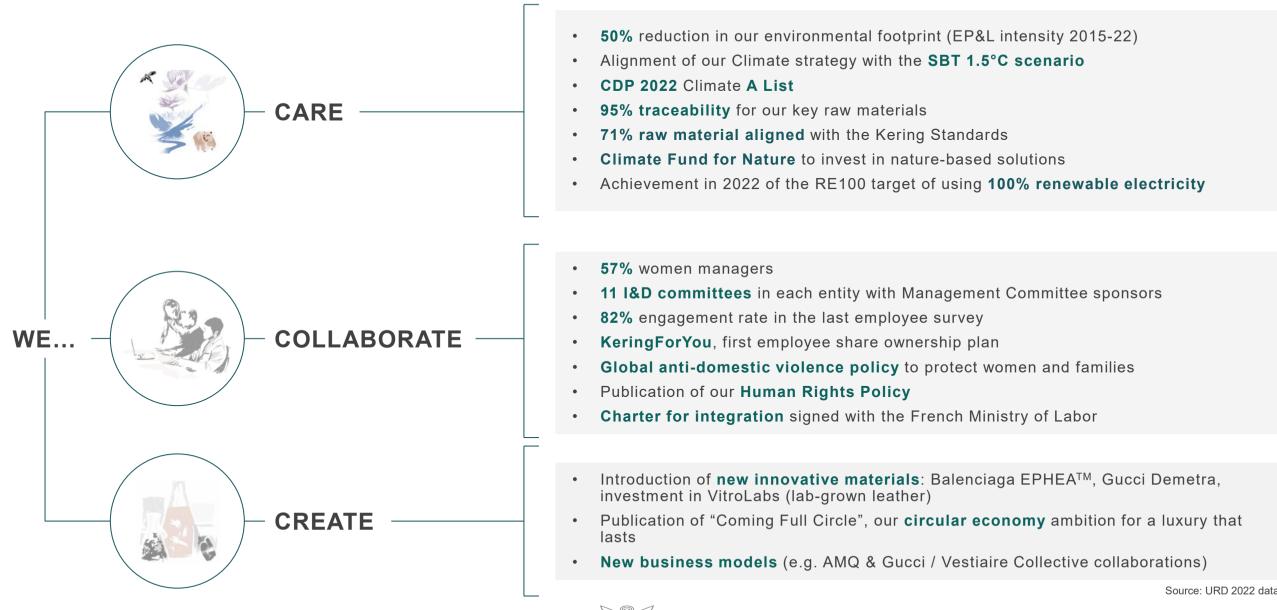
4. PEOPLE



## CRAFTING TOMORROW'S LUXURY: OUR SUSTAINABLE ROADMAP



### CRAFTING TOMORROW'S LUXURY: PROGRESSING ON OUR SUSTAINABILITY COMMITMENTS



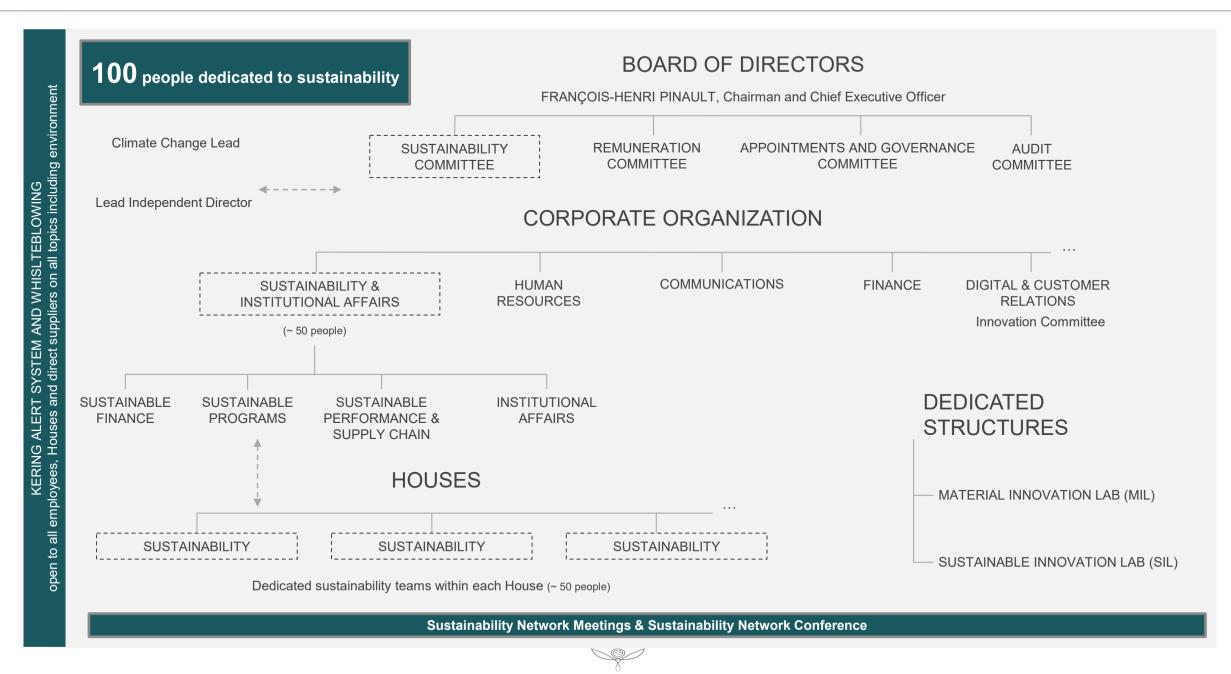
## CRAFTING TOMORROW'S LUXURY: A SET OF OPERATIONAL STANDARDS ALLOWING US TO IMPLEMENT OUR GLOBAL STRATEGY



#### MATERIALITY: TARGETING OUR MAIN PRIORITIES

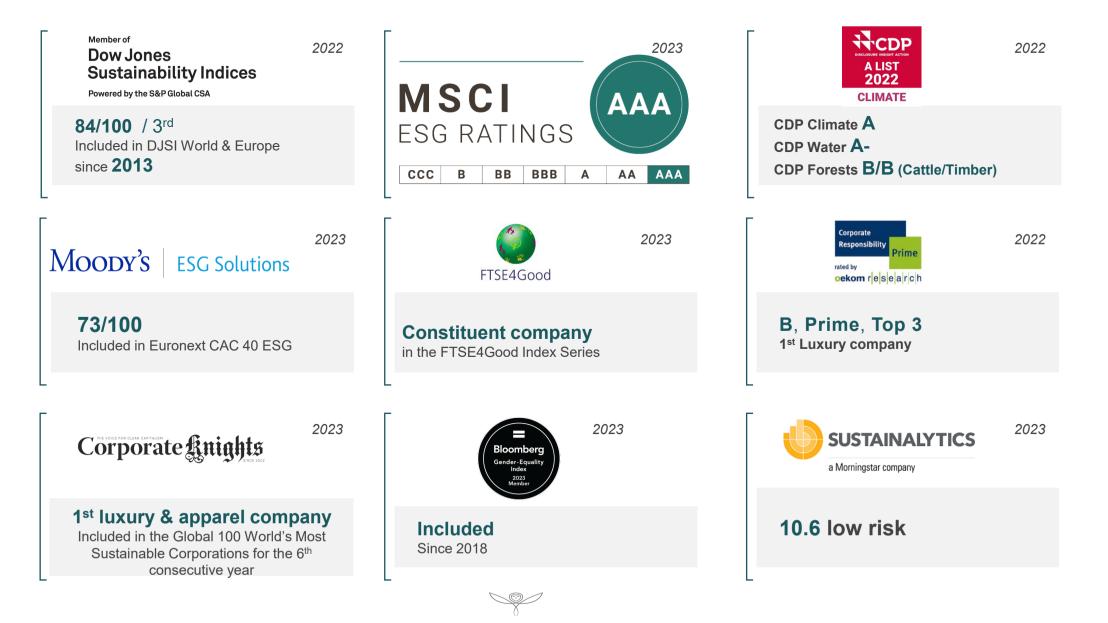


## **OUR SUSTAINABILITY GOVERNANCE**



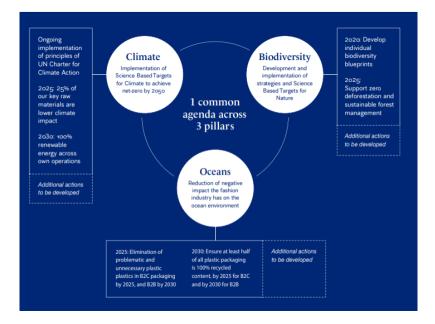
#### EXTERNAL RECOGNITION OF OUR ESG PERFORMANCE

#### Kering is the only Luxury company systematically included in all main ESG ratings and rankings



#### **ENGAGING WITH INDUSTRY PEERS...**

## FASHION PACT



- 75+ leading global companies representing
   >250 brands and >1/3 of the fashion industry's production volumes
- Commitment to delivering positive outcomes for oceans, climate and biodiversity through 7 key objectives
- An operational structure and **KPIs implemented** to measure impact and collective efforts

# WATCH & JEW/ELLERY



- A CEO-led initiative launched in 2021 in partnership with Cartier
- Initiative open to all watch and jewellery players / already includes Cartier, Chanel, Kering, Montblanc, Pandora, Swarovski, etc.
- Ambitious objectives in 3 areas: building climate resilience, preserving resources and fostering inclusiveness

## ... ACTIVELY ENGAGED IN LEADING WORKING GROUPS





86% of our impacts fall within our supply chain70% in raw material production & processing (T3 + T4)

(€EP&L/€ thousand in revenue, as reported in 2021 for 2015 to 2021) - 20.351 17.645 15.884 13.100 7,660 50 41 39 37 37 0 35 34 30 25 2015 2019 2020 2021 2022 **PROGRESS TOWARDS 2025 GOALS** 50% reduction in our EP&L intensity between 2015 and 2022

CHANGE IN GROUP EP&L INTENSITY 2015 TO 2022

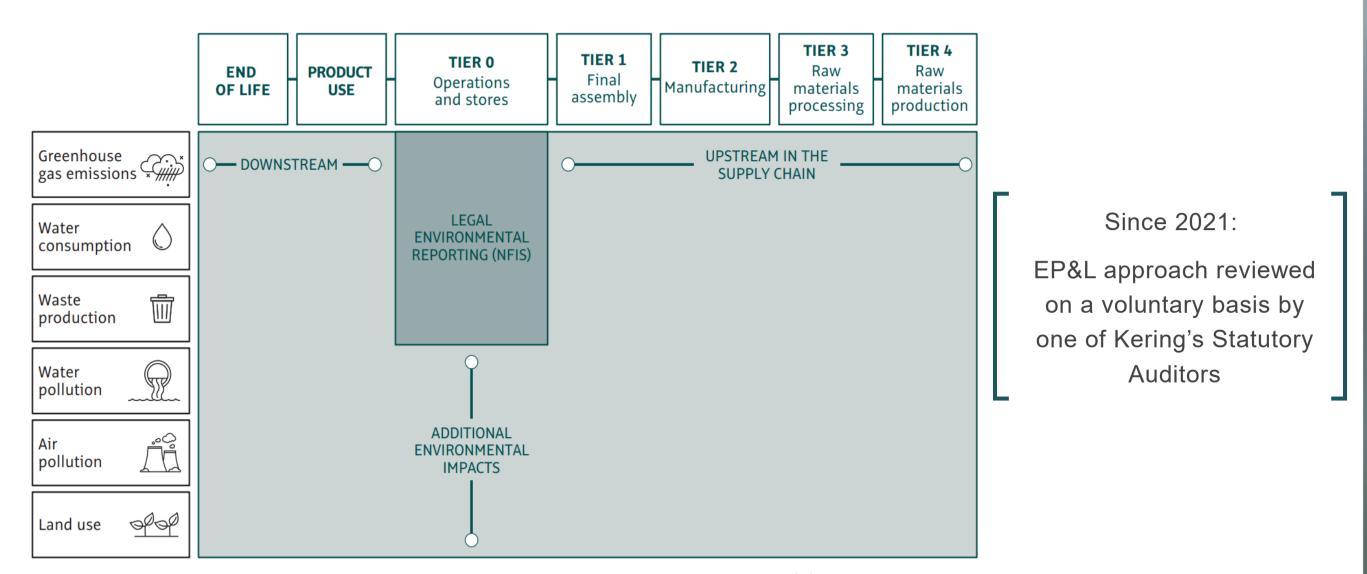
 $\rightarrow$  Achieving Kering's EP&L target 4 years ahead of time

#### ○ Revenue: €m

- $\odot$  Targeted reduction in EP&L intensity to achieve the 40% reduction objective by 2025
- EP&L intensity: €EP&L per €1,000 in revenue, with identical EP&L methodology and scope of calculation and including the 2022 change in method regarding 2021, see methodological note on EP&L, available on the Kering website, section Sustainability/Reporting and Indicators

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## SCOPE COVERED BY OUR EP&L APPROACH



#### + MONETIZATION OF THESE IMPACTS ON LOCAL POPULATIONS (€)

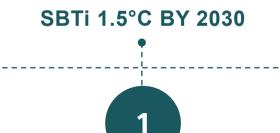
## HOW IS OUR EP&L CALCULATED?

		GHGs	Water consumption	Water pollution	Land use	Air emissions	Waste
Environmental Footprint	Emissions and use of resources	CO <sub>2</sub> , N <sub>2</sub> O, CH <sub>4</sub> , CFCs, etc.	m³of water	Heavy metals, nutrients, toxic compounds	Hectares of tropical, temperate wetlands and other forests, etc.	PM2.5, PM10, NOx, SOx, VOCs, NH <sub>3</sub>	Hazardous and non-hazardous waste
Х			[]	[]			
Impact Valuation	Environ- mental changes	Climate change	Water shortages	Water quality deterioration	Ecosystem services reduction	Increase in pollutant concentrations	Climate change, pollution and contamination
= EP&L	Effect on well-being (costs to society)	Health impacts, economic losses, changes to the environment	Malnutrition and illness	Health impacts, eutrophication, economic losses	Health impacts, economic losses, changes to the natural environment	Respiratory illnesses, agricultural losses, reduced visibility	Enjoyment of local environment impaired, decontamination costs

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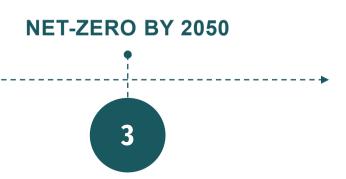
Source: 2020 Universal Registration Document – page 169

## OUR CLIMATE TARGETS, BASED ON SCIENCE



-40% GHG SCOPE 1, 2 & 3 BY 2035

2



In 2021, the Group revised its 2016 Science-based Targets to align with a 1,5°C trajectory, as recommended by the SBTi and in line with the Paris Agreement

- Reaching a 90% absolute reduction of
   Scopes 1&2 GHG emissions by 2030 from
   a 2015 baseline
- Reaching a 70% reduction (per unit value added) of Scope 3 GHG emissions by 2030 from a 2015 baseline

The Group committed to reduce its **absolute GHG emissions by 40%** on scope 1, 2 and 3 by 2035, on a 2021 baseline

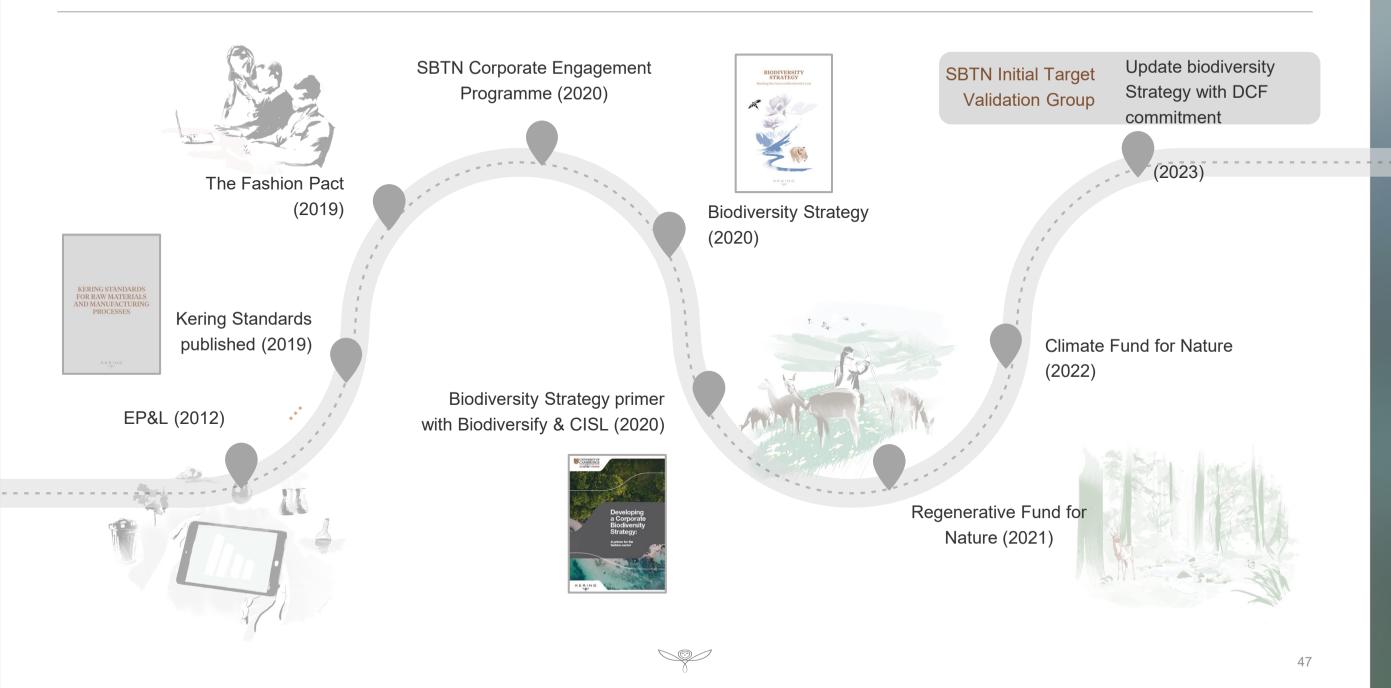
- ✓ Increasing the use of renewable electricity to reach 100% by 2022 (achieved)
- Strategic and appropriate offsetting through Natural Climate Solutions\* for "hard to abate" emissions
- Scaling up of regenerative agriculture in our supply chains

The Group committed to **minimize** its emissions and uphold the highest carbon offsetting standards for its remaining emissions

- Eco-design, reduced impacts of raw material production & transformation
- Fair production: IA, planification and production mix to sell what we produce
- Energy efficiency across manufacturing sites
- Renewable energy in supply chains
- Optimized transportation (electrification) & minimized trips
- New business models (circularity, second-hand)



## A BRIEF OVERVIEW OF KERING'S JOURNEY ON NATURE



## **PROTECTING BIODIVERSITY**



#### OUR COMMITMENT -

Becoming a nature positive company by 2025 by regenerating and protecting an area about six times our total land footprint across our full supply chain

- **Regenerating** 1 million hectares of farms and rangelands in our supply chain landscapes by 2025, though the launch of the "Regenerative Fund for Nature"
- **Protecting** 1 million hectares of critical, 'irreplaceable' habitat outside of our supply chain, through UN REDD+ and other programs

#### OUR STRATEGY \_\_\_\_\_

#### Alignment with the Science-based target framework

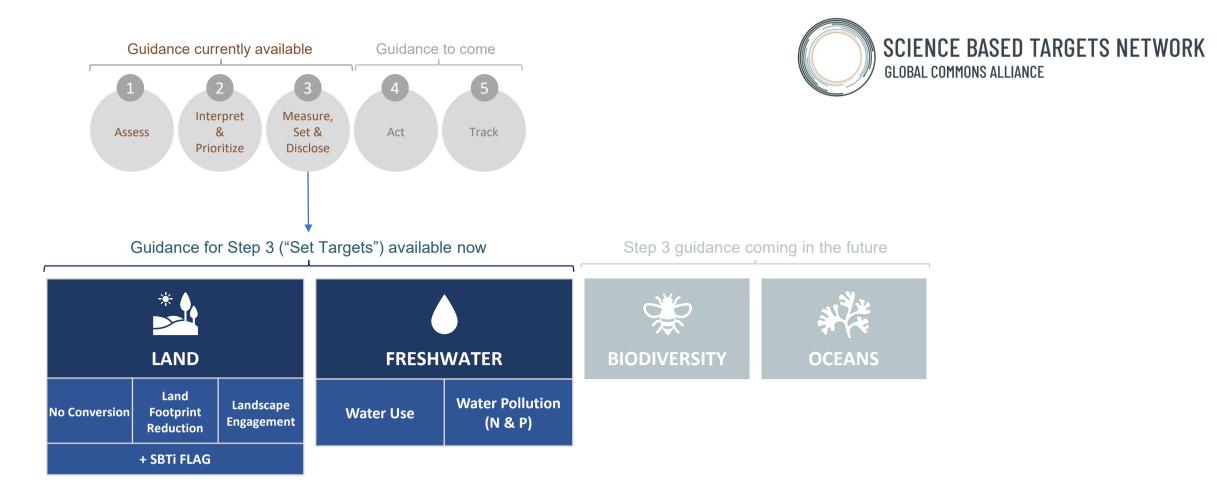
- Actions prioritized according to 4 stages: to prevent impacts ("avoid"), minimize impacts that are unavoidable ("reduce"), and push for corrective, nature-positive action when possible ("restore & regenerate")
- Looking outside of our immediate supply chain ("transform") to concretely take game-changing actions that proactively contribute to a world in which people and nature can thrive

Source: https://keringcorporate.dam.kering.com/m/6b254da158b2d217/original/Kering-Biodiversity-Strategy.pdf



#### KERING IS PART OF SBTN INITIAL TARGET VALIDATION GROUP

Kering has been selected by SBTN to be part of a small group of companies representing high-impact sectors to the validation process for SBTN Land and Freshwater targets in 2023/24



#### ACTING FOR THE GREEN TRANSITION OF OUR INDUSTRY

#### THE REGENERATIVE FUND FOR NATURE

- Launched in January 2021 by Kering in partnership with Conservation International
- · Objective: transition 1 million hectares of existing farms and rangelands into regenerative agricultural practices
- 4 materials: leather, wool, cotton & cashmere
- Timeline: 2021 2025
- 5 key principles to drive project funding





Increase soil carbon capture

Protect and restore native habitat & biodiversitv

Eliminate unnecessary, synthetic, harmful chemicals





Enhance animal

welfare

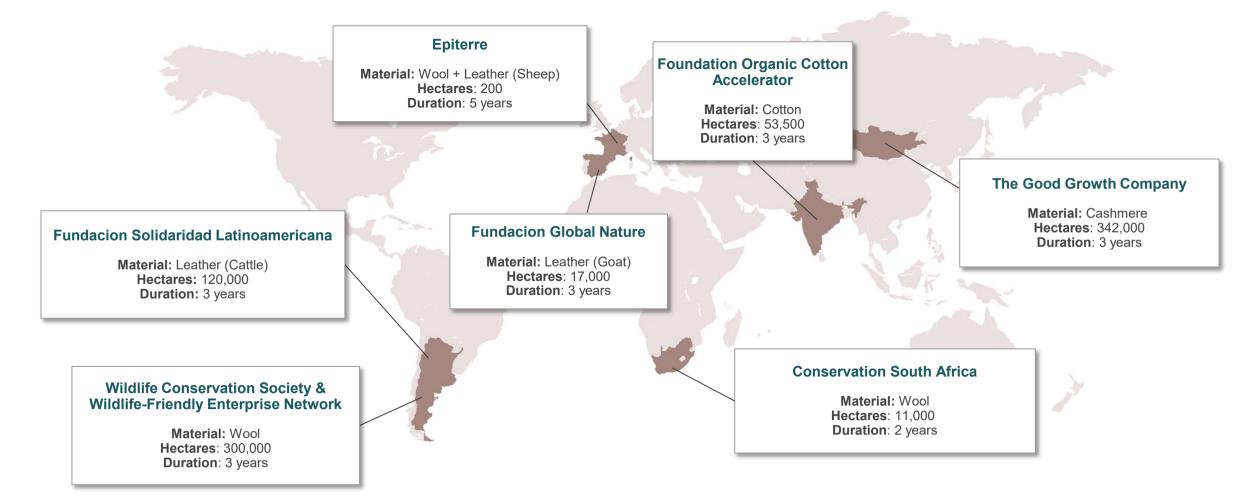
Support farmer livelihoods

#### THE CLIMATE FUND FOR NATURE

- Launched in **December 2022** by Kering, supported by L'Occitane Group and managed by Mirova, a Natixis subsidiary specializing in environmental and social impact investing
- Objectives: .
  - > invest in new projects in key regions to ensure a sustainable production of critical raw materials for the fashion and beauty industries
  - develop high-quality nature-based solutions generating carbon credits with the aim to reach a contribution of 10 million metric tons of CO2 equivalent over 15 years
  - deliver additional benefits for communities, with a  $\geq$ particular emphasis on promoting women's rights and empowerment
- Open to other participants in the fashion and beauty industries, with ٠ an investment target of €300 million
  - ➤ the Fund has already attracted €140 million of investments, including 100 million from Kering

#### **REGENERATIVE FUND FOR NATURE PROJECTS**

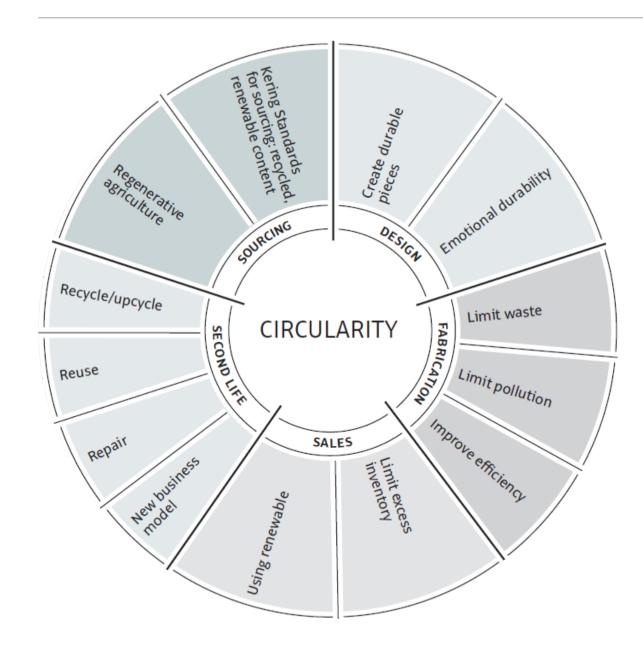
# 7 projects in 6 countries, supporting over 840,000 hectares transitioning to regenerative approaches and benefiting 60,000 people



Source: https://www.kering.com/en/sustainability/safeguarding-the-planet/regenerative-fund-for-nature/regenerative-fund-for-nature-selected-projects-for-2021/



## OUR CIRCULARITY AMBITION: "COMING FULL CIRCLE" (1/2)



#### LUXURY THAT LASTS -

**Increasing the longevity of our products:** durability by design, culture of repair and reuse

Supporting new business models designed to keep our products in circulation for the longest possible time (e.g., second-hand)

#### - ADOPTING A HOLISTIC SOURCING APPROACH

Working with nature and promoting regenerative farming practices

Setting standards for circular materials

#### MAKING PRODUCTION PROCESSES MORE EFFICIENT

Using safe and recycled or renewable inputs

**Reducing unnecessary production and eliminating single-use plastic:** reducing waste, energy and water use, Increasing use of artificial intelligence to better predict sales and minimize excess inventory, eliminating microfiber leakage and single-use plastics

#### Reusing / upcycling / recycling



#### OUR CIRCULARITY AMBITION: "COMING FULL CIRCLE" (2/2)

Ambition published in May 2021 and based on...

## 3 central pillars

## Key commitments

Luxury that lasts

2 Regenerative sourcing and clean production



## More efficient production processes

No destruction of unsold products 100 % renewable energy in 2022

Zero single-use plastic by 2025

100% of raw materials to comply with our Kering Standards by 2025

Zero discharge of microfibers by 2030

## **EMBEDDING INNOVATION IN OUR ACTIONS (1/3)**



#### IN OUR VALUE CHAIN

Scaling up **innovative processes** and developing raw material pilot projects in our Houses

Supporting our Houses' sustainable sourcing through the **Materials Innovation Lab** (access to more than 4,000 certified ecological fabrics and fibers) and the **Sustainable Innovation Lab** for Jewelry

Harnessing **technology to drive material traceability** e.g., V.I.R.T.U.S. blockchain project at Kering Eyewear

#### 

Fashion For Good accelerator working with 120 promising start-ups

Working on **disruptive innovations in order to transform traditional luxury models** with a focus on digitalization, artificial intelligence (AI) and social innovation

## Examples of programs in the supply chain



**Clean by Design** Suppliers' energy performance

Spearheaded in 2013 by the NRDC (Natural Resources Defense Council), the Clean by Design program aims to reduce the environmental footprint of textile manufacturers through the organization of energy-water audits reviewing ten key points of the performance of a production site. Clean by Design has been **implemented at the premises of 37 Tier 1 and Tier 2 suppliers** located in Italy and the average **energy savings obtained are 19% per site**, with highs of 40%.



**Material Innovation Lab** Sourcing of responsible suppliers

Created in 2013, the Material Innovation Lab (MIL) is a comprehensive library of c. **4,000 materials that are recycled or made from non-hazardous and renewable inputs**, at the disposal of Kering Houses' creative teams.

It aims to promote traceability and the procurement of more responsible and innovative materials, while minimizing their environmental impact.



**Kering Generation Award** 

Accelerating sustainable innovation in the luxury and fashion sectors in China

The K Generation Award was launched in December 2018 to recognize and support Chinese startups which can bring about positive environmental and social impact in alternative raw materials, green supply chain, retail & use and the circular economy.

#### **EMBEDDING INNOVATION IN OUR ACTIONS (3/3)**

#### **Alternative materials**



#### PEELSPHERE

- A new leather-like material that is both waterproof and durable, made from fruit waste and algae through advanced material engineering.
- First prize for green innovation at Kering Generation Award.



#### VITROLABS INC.

- A biotech company focused on labgrown leather that develop scalable tissue engineering platform for the efficient and environmentally friendly production of leather from only a few cells.
- Investment made by Kering Ventures and in line with its strategy to take minority stakes in early-stage startups shaping the future of Luxury and Fashion.



#### GUCCI DEMETRA

- A new non-animal material made from sustainable, renewable and biosourced raw materials of which 77% are derived from plants, such as viscose, cellulose and biosourced polyurethane.
- Gucci launched three new sneakers featuring this material in 2021: Gucci Basket, Gucci New Ace and Gucci Rhyton



#### BALENCIAGA EPHEA™

A cutting-edge, mycelium-based material exclusively developed for Balenciaga - the first of its kind.

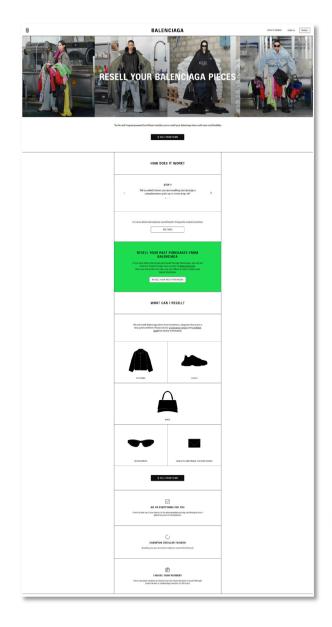
Engineered to diminish an ecological footprint without compromising quality or technical performance, it is made from the vegetative body of mushrooms.

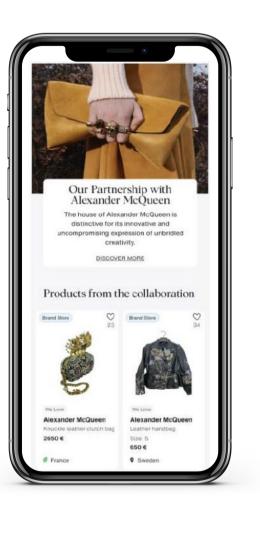


#### COFALIT

- Boucheron unveiled the Jack Ultime collection made from Cofalit®.
- This is an intensely black-hued material made from recycled industrial waste, representing the creative team's approach of taking things that have reached the end of their life cycle and making them precious

## SECOND HAND MARKET





- A €30-to-40bn market still driven by Watches and Jewelry (~80%)\*
- Combining business opportunities and sustainability considerations

### • A test-and-learn approach:

- Testing resale as a service in several houses: Gucci (Vestiaire Collective), AMQ (Vestiaire Collective) and BAL (Reflaunt)
- Working closely with talented entrepreneurs/start-ups: financial investments in Vestiaire Collective (resale) and other circular business models (e.g., Cocoon, subscription rental platform)

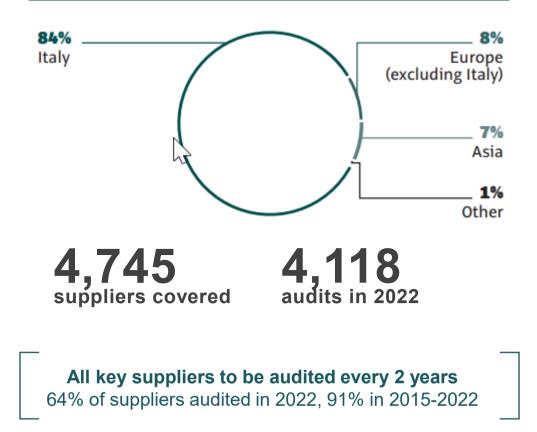
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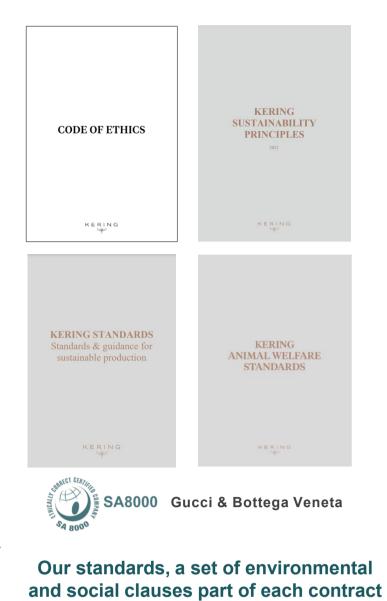
\*Personal luxury goods secondhand market value, source: Bain - Altagamma Luxury Goods Worldwide market study fall 2021 and fall 2022 editions

#### **BUILDING RESPONSIBLE SUPPLY CHAINS**

#### - OUR SUPPLY CHAIN STRUCTURE

Almost 92% suppliers in Europe, predominantly in Italy → strong government presence, comprehensive and mature labor law, highly developed social dialogue





58

#### **BEYOND AUDITS: SUSTAINABLE RAW MATERIALS AND PROCESSES**

2 concrete targets by 2025

• 100% of key raw materials to be traceable back to their country of origin

• **100% of the key raw materials** used by the Group, and the production processes using these materials, **aligned with the Kering Standards** 

59

	Leather	Wool	Cellulosic Fibers
2022 Total	<ul><li>96% traceability (slaughterhouse)</li><li>69% alignment with the KS</li></ul>	<ul><li>95% traceability (country)</li><li>60% alignment with the KS</li></ul>	<b>77%</b> traceability <i>(FSC or Canopy)</i> <b>76%</b> alignment with the KS
<b>95%</b> traceability <b>71%</b> alignment with the KS	Cashmere	Cotton	Gold
L	<ul><li>96% traceability (country)</li><li>31% alignment with the KS</li></ul>	<ul><li>94% traceability (country)</li><li>72% alignment with the KS</li></ul>	<b>100%</b> traceability <i>(Kering platform)</i> <b>99%</b> alignment with the KS

Detailed targets for each raw material are described on page 227 of the 2021 Universal Registration Document : https://www.kering.com/assets/front/documents/Kering 2021 Universal Registration Document.pdf

## UPHOLDING AND PROMOTING HUMAN RIGHTS



#### HUMAN RIGHTS IN THE SUPPLY CHAIN \_\_\_\_\_

- Respecting trade union rights
- Preventing discriminatory practices, ending violence and harassment
- Working reasonable hours and providing living wages
  - As set out by the Global Living Wage Coalition, to be provided a living wage means that the remuneration received for a standard workweek is sufficient to afford a decent standard of living for the worker and his or her family.
  - Kering is committed to ensuring that workers in its supply chain are fairly compensated for their work. To do so, it believes in the need for transparency extending beyond direct production to include production raw material sourcing.
  - As a driver in the industry, Kering has piloted internal studies on living wages and collaborates with such initiatives as the Fair Wage Network to create a real-time living wage database to measure the gap between living wages and current wages. Our goal is to create an industry-wide operational tool to measure living wages on a frequent and comparable basis.

#### – HUMAN RIGHTS & OUR COMMUNITIES —

- Preserving cultural heritage and savoir-faire
- Promoting economic & social development
- Empowering women



## SUMMARY



#### 1. GROUP PRESENTATION & STRATEGY

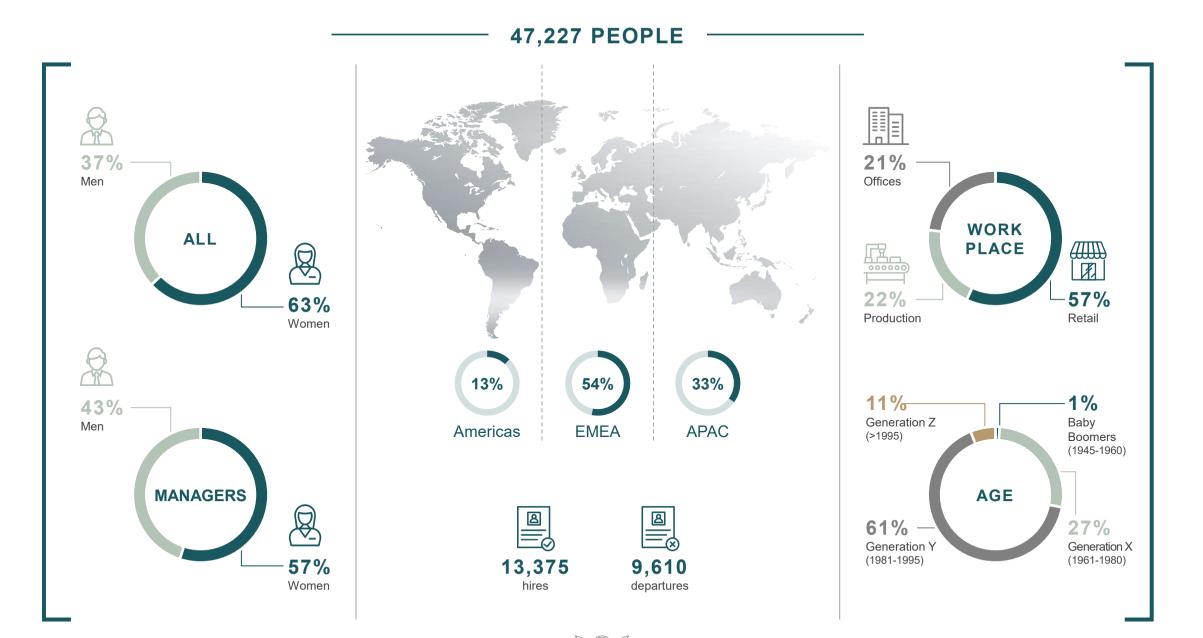
#### 2. GOVERNANCE

**3. SUSTAINABILITY** 

4. PEOPLE



#### **KERING PEOPLE**



Source: 2022 Universal Registration Document. Data as of December 31, 2022 Scope: all employees but Maui Jim for all data points, all employees for total headcount. Regular contracts only (95% of headcount) for hires/departures and generation distribution

## **OUR PEOPLE VISION**



#### BE THE PREFERRED EMPLOYER IN LUXURY

for responsible, ambitious individuals who want to make a difference in an open and diverse environment

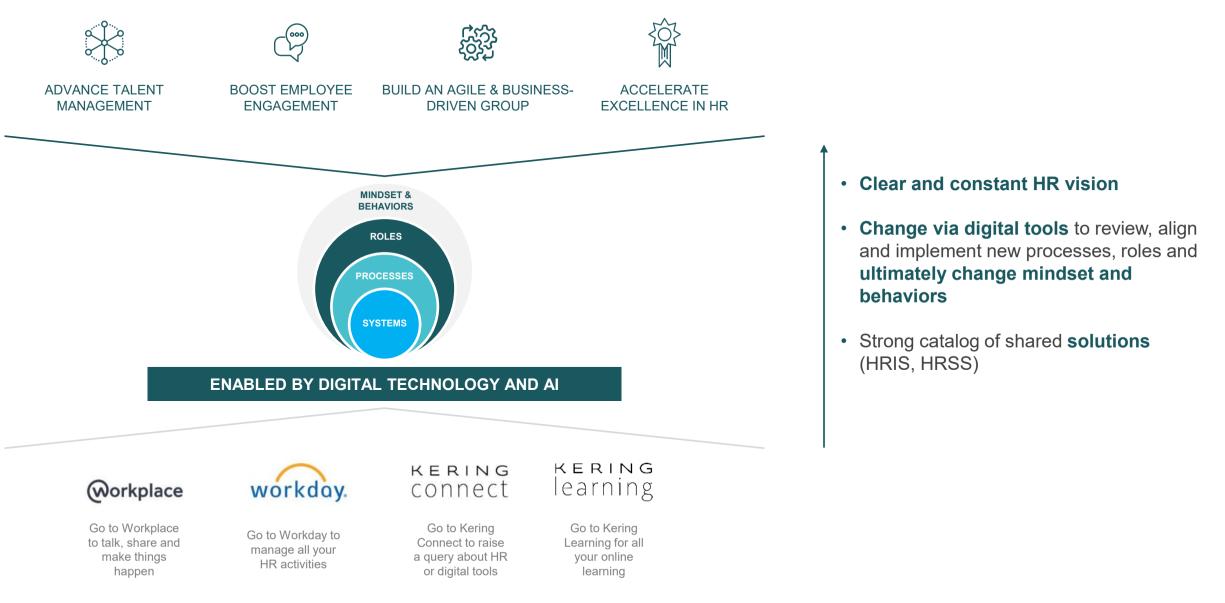


## BUILD A "LOVED" AND RESPECTED MULTI-BRAND COMPANY

joining strong Houses together with a shared **culture** and sense of purpose, which everyone understands and is committed to



## A GROUP TRANSFORMATION POWERED BY PEOPLE AND TECHNOLOGY



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### **OUR RESPONSIBILITY TO OUR 47,000 PEOPLE**



Creating diverse leadership in all Houses: in terms of geographic and gender representation



Advancing equality in the workplace:

aiming to achieve gender parity throughout the entire employee journey



Developing Talent: investing in professional development and continuous learning including substantial investments in upskilling people in key areas such as digital tools and platforms and reskilling managers to rise to the challenge of the generational shift



## Engaging in a global dialogue with our 47,000 employees:

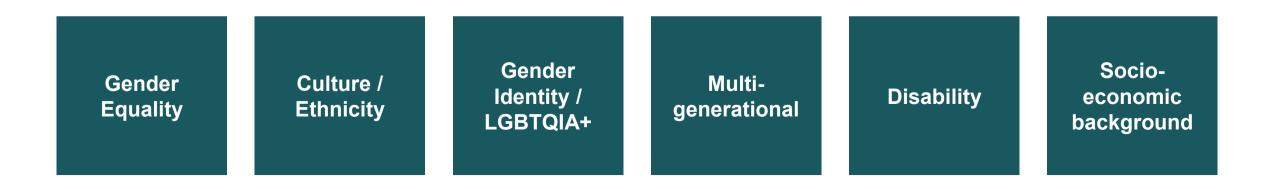
enabling them with digital efficiency and transparency, offering them advanced social standards such as Global Baby Leave policy and employee shares program, and demonstrating sincerity in societal engagements



#### OUR FOUNDATION: A GENUINE AND COMPREHENSIVE COMMITMENT TO INCLUSION ACROSS THE DIMENSIONS OF DIVERSITY

#### **OUR COMMITMENT FOR 2025**

Increase diversity in key management positions, in terms of gender and geography, to better reflect our business footprint



1 Global I&D team, 3 Regional I&D Lead, 11 I&D Committees (1/House)

## **1. CREATING DIVERSE LEADERSHIP IN ALL HOUSES**







#### **DEVELOPMENT ACTIONS IN PLACE**

#### **Recruitment:**

- gender parity embedded in our recruitment process for key positions
- all HRDs trained on unconscious bias and inclusive recruitment

#### Learning:

- following pilot with Kering Excom in 2022, inclusive leadership training rolled-out in 2023 for all Houses' Excoms
- employees trained on unconscious bias: one module in seven languages, three additional modules in English to explore the topic deeper, with new modules in development
- I&D embedded in mandatory yearly learning

#### **Engagement:**

- launch of Women In Luxury global network in 2022
- development of BOLD (Black Organisation for Leaders in Diversity), Kering's Black ERG
- IWD celebrated in March, Pride month in June, I&D month in October
- Disability actions, at local levels

A global strategy, with a regional approach adapted to local contexts deployed by all Houses 1 global I&D team

3 regional I&D Leads

11 I&D Committees

## **1. CREATING DIVERSE LEADERSHIP IN ALL HOUSES**



#### COMMUNICATION AT GROUP LEVEL

.td ....

#### Tania Castillo Perez » Inclusion & Diversity at Kering

RETOUR SUR LE LANCEMENT DE NOTRE SÉRIE DE CONFÉRENCES SUR LES HANDICAPS !

Lundi dernier, pour célébrer la Journée internationale des personnes en situation de handicap, nous avons lancé notre série globale de conférences sur les handicaps qui se poursuivra en 2023 dans les récions.

1.1 ....

Une cinquantaine de collègues ont pu échanger avec Lali Dugelay, dont le diagnostic d'autisme a été posé à 43 ans, en savoir plus sur son histoire personnelle et déconstruire les stéréotypes liés ... Voir plus



#### Tania Castillo Perez > Inclusion & Diversity at Kering 22 mars · @ KERING APAC EMBRACES GENDER EQUALITY WITH REGION-WIDE EVENTS

To celebrate International Women's Day, our Kering APAC teams launched a series of events across the region, bringing together our colleagues.

Driven by the ambition to embrace gender equality in the workplace, our offices in Shanghai, Hong Kong, Tokyo, Seoul, Singapore, Kuala Lumpur and Taipei inaugurated the "Gender Equality Wall", flourishing with inspiring pledges from our colleagues and flowery designs. In Japan... Voir plus



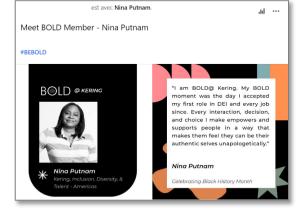


NEWS FROM THE GENDER EQUALITY FRONT: MEETING FRENCH JOURNALIST AND WAR REPORTER MARYSE BURGOT

Last week, we celebrated international Women's Day by holding a series of conferences in the regions with inspiring personalities.

In Paris, we had the opportunity to meet Maryse Burgot, recognized French journalist and war reporter who carried out seven missions in Ukraine in 2022 and has covered conflicts in Iraq and Svria. amono others. Throughout her career she has been France... Voir Jolus





ALL

FIRST ALL MEET-UP IN PARIS

On July 20, we were thrilled to host the very first ALL meet-up in Paris! During the event, we welcomed Paris-based employees from Kering Corporate to our historic Laennec offices for a belated Pride celebration, discussing the importance of ALL as an internal network in Kering for LGBTQIA+ employees and our allies.

Many thanks to the Group Inclusion & Diversity team in Paris for their support for this first gathering. We look forward to planning more... Voir plus





.1.1 ....

## 2. ADVANCING WORKPLACE EQUITY



#### OUR COMMITMENT FOR 2025



#### Gender parity at all levels

• Pay equity at all levels



## FRANCE

Kering Group Equal Pay Index 2023<sup>1</sup>



GLOBAL

by band

0.4%

in favor of women<sup>2</sup>

2022 Adjusted

gender pay gap

) | |

• target gender parity in our attendees for our leadership programs

**DEVELOPMENT ACTIONS IN PLACE** 

#### **Development:**

**Recruitment:** 

Learning:

descriptions)

- parity tracked by banding on a quarterly basis, in all Houses
- promotion rate monitored by gender and banding
- · women representation measured in talent pipelines and succession plans

#### Engagement:

• launch of Women in Luxury global network in 2022

#### **Reward:**

• Kering Parity Index: internal tool to enable all our Houses to evaluate and monitor performance evolution in our key countries

• recruiters and hiring managers trained on inclusive recruitment (incl. how to balance our pipeline and use inclusive job

• non-financial criterion on women representation in our TOP 500 for MD and CEO



## 2. ADVANCING WORKPLACE EQUITY



# REFINITIV<sup>®</sup>



Kering ranked 2<sup>nd</sup> in Refinitiv Global Diversity & Inclusion Index Kering is leading on parental leave in Equileap European gender equality index Bloomberg Gender-Equality Index 2023

Kering achieved a 100% score in equal pay & gender pay parity in the Bloomberg Gender Equality Index



## 3. DEVELOPING TALENT



#### SKILL-BASED LEARNING

- Kering Learning: multi-language platform with tailored offer based on individual skill assessment
- Development of Functional Academies
- First Global Learning Day, across all Houses and all regions
  - Virtual mainstage
  - Local Masterclasses
  - House events
- Managers upskilling on performance, continuous feedback, career conversations



(O)

## - TALENT DEVELOPMENT

- Kering Keys Graduate Programs in EMEA
  - Kering Keys Retail in France (Pilot)
  - Kering Keys Management in France (Pilot)
  - Kering Keys Operations in Italy
- Gucci Grade in EMEA
- Kering Keys Retail Management Trainee
   Program in China
- Open ongoing career conversations for all
- Tailored learning path by function and experience





## TALENT MOBILITY

- Simplified internal mobility process
- Communication campaign with testimonials from employees



## 3. DEVELOPING TALENT



#### FIRST GLOBAL LEARNING DAY

## WHAT IS IT

**Annual event** that gathers the entire Kering Group around the world to support our employees to develop their skills

**High-end event**, extremely well prepared (renowned speakers, public speaking training, video content creation...)

#### WHY WE WANT IT

A vivid learning culture BOTH

- Creates business impact
- Is key to retention & engagement

## HOW WE DEPLOY IT

- Inspiring Talks from external speakers
- Talks/Experiences sponsored by Houses
- Kering Success Stories





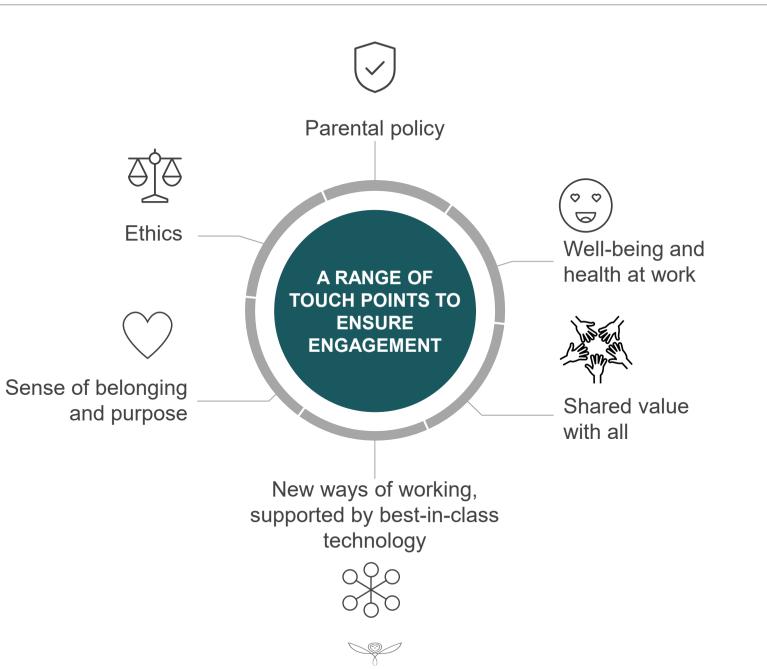
4. ENGAGING IN A MEANINGFUL DIALOGUE WITH OUR 47,000 EMPLOYEES



## **2023 KERING GLOBAL EMPLOYEE SURVEY**

- 31 engagement, well-being, talent and I&D questions
- Optional question on self-identification as minorities to better calibrate our I&D approach<sup>1</sup>
- Global survey for all our employees, in 16 languages
- Strong response: 83% response rate
- Engagement at 73%
- Global action plan on Talent (career opportunities), well-being, internal communication, with regional adaptations and specific focus on women

4. ENGAGING IN A MEANINGFUL DIALOGUE WITH OUR 47,000 EMPLOYEES



NEW AGREEMENT WITH EMPLOYEE REPRESENTATIVES ON WELL-BEING

#### Purpose

- Formalizing our **commitment in well-being** through a global agreement signed with employee representatives: agreement, signed in June 2023 with European Working Council
- Sharing a common definition of well-being at Kering, with 4 dimensions and related actions

Professional	Social and environmental	Social and personal	Material
Integration, skills development, conviviality	Volunteering, decent standard of living, protection of the environment	Paid vacations, parental leaves, right to disconnect, domestic violence policy	Health and safety



#### PARENTAL POLICY: 14 WEEKS FOR ALL PARENTS

2020年1月1日开始,开云全球员工将拥有开创性 的福利:所有开云集团男性员工享受至少14周 的带薪陪产假。



从5天到14周 在2017年1月起,我们的全球育儿政策为全球 开云男性员工提供了5天哈产做。而从2020年 1月1日起,院产假将在全球范围内延长至14周

平等有儿 所有完然集团的员工,无论他们的个人情况或 工作地点,都受益于我们的全球育儿就重,所 有新贵文母无一例外都可在婴儿出生时享受14 周帝最的限期



一开云集团首席人才执行官 Béatrice Lazat

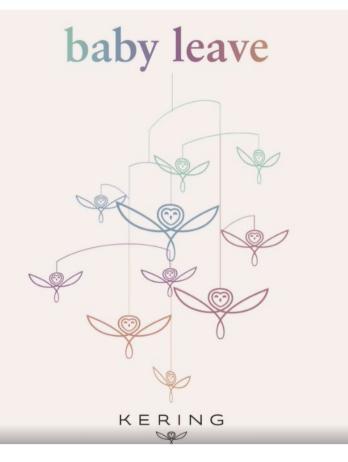
正如我们的大中华区总就要会背所言:"开云堡 团在中国引入了开创性的半导育儿政策。我们相信,我们对全球平等有儿政策做出的劳力。将证 而员工的忠诚信,工作调音度,并铤引受多顶尖 人才,以成朱提升员工的参与匠和工作效率。" We are not just supporting men and same-sex partners by making it easier for them to take time away from work at this important moment in family life.

We believe this is a transformative change for women in every workplace, not just our own.

With their partners on hand to share the commitment of child-raising, it should have a powerful effect on the well-being of new mothers.

More importantly, in the future people considering women and men for roles or promotions will know that both women and men are **equally likely** to take time away from work to start a family. So there will be no risk in hiring a woman over a man.

This will be an important step in levelling the playing field for women everywhere.



#### SHARING VALUE WITH OUR EMPLOYEES LAUNCH OF THE FIRST EMPLOYEE SHARES PROGRAM IN 2022



#### Purpose

- Further increasing a strong sense of belonging among Kering employees by allowing them to become shareholders of the Group at preferential conditions
- Part of Kering's commitment to share value with all its stakeholders, including employees

# 82% of Kering employees covered by the plan

from **8** geographies

Subscription rate of **31%** 

102,862 new shares issued

## 4. ENGAGING IN A MEANINGFUL DIALOGUE WITH OUR 47,000 EMPLOYEES

#### DEVELOPING A STRONG SENSE OF BELONGING AND PURPOSE



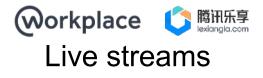
**21 paid working hours** per employee per year **to support local good causes** Scope: France, UK and Italy



## GUCCI CHANGEMAKEKS

Up to 32 paid working hours per employee per year to support local communities Global program

#### FOR IMPACT, SENSE OF BELONGING AND LONG-TERM RETENTION





January 11th 2023 94 comments, 4.4k views



July 6th 2023 7 comments, 1k views



47 comments, 2.7k views



February 15th 2023 79 comments, 4.5k views



July 28th 2023 47 comments, 5k views







September 6th 2023 85 comments, 5.7k views



#### TRANSPARENCY AND RESPONSIBILITY A CULTURE OF INTEGRITY: OUR COMPLIANCE AND ETHICS ANNUAL CAMPAIGN

Francois Henri Pinault > Our Culture Of Integrity 2022 24 octobre 2022 · · · · · · · · · · · · · · · · ·	
Certificat de rénssite	
FHP A SUIVI AVEC SUCCÈS LA FORMATION EN LIGNE	
KERING ÉTHIQUE ET COMPLIANCE 2022	
our culture of INTEGRITY	
КЕ RING WORKDAY ID: 1299062074020180/14/098661677895 24/10/2022	
	-